# peppermoney

# First Homes Residential Product Guide

### **July 2024**

- Broad range & Better service
- Rates starting 6.59% & dedicated case owner from application to offer
- Manual underwriting by a team of skilled decision makers





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## Highlights of our wide ranging criteria

### **No Credit Scoring**

- · We don't credit score to make decisions
- We don't credit score to determine product selection.
- · What you see is what you get
- · Manual underwriting by a team of skilled decision makers

### **Capital Raising**

- To our maximum LTVs for most legal purposes
- Debt consolidation to maximum LTVs

### Minimum Income £18k

- · Can be the combined income of both applicants
- Must be earned income
- 100% of secondary income accepted

### **CCJs**

- · Don't need to be satisfied
- No value limit
- · Can be registered as recently as 24 months ago

### **Defaults**

- · Don't need to be satisfied
- No value limit
- · Can be registered as recently as 24 months ago

### Self-Employed

- · Across the entire range
- Minimum of 1 year's trading
- · Net profit for Sole Traders
- · Salary and dividends for Company **Directors**
- Additional remuneration add back allowed where applicants own 100% of the company
- Latest year's figures used for affordability

### **Day Rate Contractors**

- · Income assessed based on daily rate whether self-employed, limited company or umbrella company
- · Minimum 12 months history and 3 months' bank statements
- · Average or current day rate to be minimum of £200 per day

### First Time Buyers

• 100% cash gifted deposit acceptable with proof of 12 months rental history or household upkeep

### Strong Approach to Affordability

- 100% of shift allowance
- Flexibility around non-court ordered maintenance and many regular benefits e.g. Working Family Tax Credit, Child Benefit, Universal Credit, Disability Living Allowance, etc.
- 5 year fixed rates calculated at pay rate

# Pepper 48 - FIRST HOMES

Suitable for customers that haven't had a CCJ or Default in the last 48 months

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
5 Year Fixed	70%	95%	6.59%	£250	FH50025	3.75%

ERC: 4%, 4%, 3%, 3%, 2%

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
2 Year Fixed	70%	95%	7.04%	£250	FH20025	3.75%

ERC: 3%, 2%

Credit Criteria						
CCJs	0 registered in 48 months	Bankruptcy/IVA	Discharged > 6 years ago			
Default	0 registered in 48 months	Repossessions	None in last 6 years			
Default/ CCJ Value	No limit	Debt Management Plan	Considered if satisfied over 12 months ago			
Secured Missed Payments	0 in 48 months (No arrears balance in last 6 months)					

# Pepper 36 - FIRST HOMES

Suitable for customers that haven't had a CCJ or Default in the last 36 months

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
5 Year Fixed	70%	95%	6.69%	£250	FH50026	3.75%

ERC: 4%, 4%, 3%, 3%, 2%

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
2 Year Fixed	70%	95%	7.04%	£250	FH20026	3.75%

ERC: 3%, 2%

Credit Criteria						
CCJs	0 registered in 36 months	Bankruptcy/IVA	Discharged > 6 years ago			
Default	0 registered in 36 months	Repossessions	None in last 6 years			
Default/ CCJ Value	No limit	Debt Management Plan	Considered if satisfied over 12 months ago			
Secured Missed Payments	0 in 36 months (No arrears balance in last 6 months)					

# Pepper 24 - FIRST HOMES

Suitable for customers that haven't had a CCJ or Default in the last 24 months

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
5 Year Fixed	70%	95%	6.99%	£250	FH50027	3.75%

ERC: 4%, 4%, 3%, 3%, 2%

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
2 Year Fixed	70%	95%	7.19%	£250	FH20027	3.75%

ERC: 3%, 2%

Credit Criteria						
CCJs	O registered in 24 months	Bankruptcy/IVA	Discharged > 6 years ago			
Default	O registered in 24 months	Repossessions	None in last 6 years			
Default/ CCJ Value	No limit	Debt Management Plan	Considered if satisfied over 12 months ago			
Secured Missed Payments	0 in 24 months (No arrears balance in last 6 months)					

Effective 15th November 2023

Key Criteria						
Applicants		Loan Size				
Minimum Age	21 years	Minimum	£25,001			
Maximum Age	75 years at end of term	Maximum	Up to £750,000 available up to 95% Loan to Purchase Price for houses and 90% for flats (including fees). Maximum LTV of 70%			
	Must have been in their current business for	Property value				
Self-Employed	a minimum of 12 months and able to supply 1 year's trading accounts	Minimum	£70,000			
		Term				
Remortgages		Minimum	5 years and 1 month			
Remortgages	First Homes remortgage applications are not acceptable	Maximum	35 years			