





United Trust Bank Product Guide Residential Second Charge Loans

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.



PERSONAL FINANCE AWARDS 2023
BEST SECOND MORTGAGE LENDER



WHAT MORTGAGE AWARDS 2023
BEST SECOND MORTGAGE LENDER



MORTGAGE STRATEGY AWARDS 2023
BEST SECOND CHARGE LENDER



FINANCIAL REPORTER AWARDS 2024
BEST SECOND CHARGE LENDER





Prime Plus Residential Second Charge Loans

Max LTV Loan	65% £10k to £500k	70% £10k to £500k	75% £10k to £500k	80% £10k to £500k	85% £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.24%	+3.84%	+4.34%	+5.54%	+6.84%	2.00%, 1.00%
2 Yr Fix	7.29%	7.79%	8.14%	8.99%	10.29%	2.00%, 0.75%
3 Yr Fix	7.19%	7.74%	8.09%	8.89%	10.19%	3.25%, 2.00%, 0.75%
5 Yr Fix	6.59%	7.14%	7.54%	8.49%	9.69%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
5 Yr Fix, No ERC	7.89%	8.49%	8.89%	10.14%	10.24%	-

Acceptable Adverse
Unsecured Credit
All accounts currently up to date. Previous conduct may impact credit score
Secured Loans and Mortgages
0 in 3m, 0 in 12m. 0 outstanding
CCI
0 in 24m. Max of 1 over 24m old providing all total less than £5k-ignore if <£300
Defaults
0 in 24m. Max of 1 over 24m old, providing all total less than £5k-ignore if <£300

Fees Loan Purpose		Key Criteria	Key Income	Reversionary Rates	
Product fee: <£125k = £995 <£500k = £1,495 Broker fee: max £5k or 12.5%	Capital raising Debt consolidation Home Improvements Repayment of personal tax bills Purchase of/deposit for additional properties in UK Other loan purposes available	Minimum age 18 Max age 85 Lending into retirement Max term 30 years Min term 3 years Max applicants 2 Max Loan £500k to 85% LTV Min Loan £10k Broker fee max £5k or 12.5%	6x LTI to 80% LTV 4.5x LTI to 85% LTV Minimum income £15,000 50% Bonus and overtime accepted with latest P60 Self employed 2 years accounts Contractors considered	BBR+5%< 75% BBR+5.25%> 75% Follow the BoE rate at the stated margin, down to a minimum of 0.5% Lifetime tracker rates follow the BoE rate at the stated margin, down to a minimum of 0.5%	

Prime Plus Loan Purposes







Prime Residential Second Charge Loans

Max LTV Loan	65% £10k to £500k	70% £10k to £500k	75% £10k to £500k	80% £10k to £500k	85% £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.34%	+3.94%	+4.44%	+5.64%	+6.94%	2.00%, 1.00%
2 Yr Fix	7.39%	7.99%	8.49%	9.09%	10.30%	2.00%, 0.75%
3 Yr Fix	7.29%	7.89%	8.39%	8.99%	10.28%	3.00%, 2.00%, 0.75%
5 Yr Fix	6.74%	7.44%	7.84%	8.89%	9.99%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
5 Yr Fix, No ERC	8.04%	8.54%	8.94%	10.19%	10.49%	-

Acceptable Adverse
Unsecured Credit
All accounts currently up to date. Previous conduct may impact credit score
Secured Loans and Mortgages
0 in 3m, 0 in 12m. 0 outstanding
CCI
0 in 24m. Max of 2 over 24m old providing all total less than £5k-ignore if <£300
Defaults
0 in 24m. Max of 3 over 24m old, providing all total less than £5k-ignore if <£300

Fees	Loan Purpose	Key Criteria	Key Income	Reversionary Rates
Product fee: <£125k = £995 <£500k = £1,495 Broker fee: max £5k or 12.5%	Capital raising Debt consolidation Home Improvements Repayment of personal tax bills Purchase of/deposit for additional properties in UK Other loan purposes available	Minimum age 18 Max age 85 Lending into retirement Max term 30 years Min term 3 years Max applicants 2 Max Loan £500k to 85% LTV Min Loan £10k Broker fee max £5k or 12.5%	6x LTI to 80% LTV 4.5x LTI to 85% LTV Minimum income £15,000 50% Bonus and overtime accepted with latest P60 Self employed 2 years accounts Contractors considered	BBR+5%< 75% BBR+5.25%> 75% Follow the BoE rate at the stated margin, down to a minimum of 0.5% Lifetime tracker rates follow the BoE rate at the stated margin, down to a minimum of 0.5%

Prime Loan Purposes







Near Prime Residential Second Charge Loans

Max LTV Loan	65% £10k to £500k	70% £10k to £500k	75% £10k to £500k	80% £10k to £500k	85% £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+4.54%	+5.14%	+5.64%	+6.84%	+8.14%	2.00%, 1.00%
2 Yr Fix	8.59%	8.89%	9.19%	9.94%	11.15%	2.00%, 0.75%
3 Yr Fix	8.49%	8.79%	9.09%	9.84%	11.13%	3.00%, 2.00%, 0.75%
5 Yr Fix	7.59%	7.89%	8.69%	9.74%	10.84%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
5 Yr Fix, No ERC	9.19%	9.49%	9.69%	10.94%	11.34%	-

Acceptable Adverse
Unsecured Credit
Unsecured credit profile ignored if being consolidated. Previous conduct may impact credit score.
Secured Loans and Mortgages
0 in 3m, 1 in 12m. Max 1 outstanding
CCJ
Max 1 in 24m. No max number of £ over 24m. Ignore if < £300
Defaults
Max 1 in 24m. No max number of £ over 24m. Ignore if $<$ £300

Fees	Loan Purpose	Key Criteria	Key Income	Reversionary Rates
Product fee: <£125k = £995 <£500k = £1,495 Broker fee: max £5k or 12.5%	Capital raising Debt consolidation Home Improvements Repayment of personal tax bills Purchase of/deposit for additional properties in UK Other loan purposes available	Minimum age 18 Max age 85 Lending into retirement Max term 30 years Min term 3 years Max applicants 2 Max Loan £500k to 85% LTV Min Loan £10k Broker fee max £5k or 12.5%	6x LTI to 80% LTV 4.5x LTI to 85% LTV Minimum income £15,000 50% Bonus and overtime accepted with latest P60 Self employed 2 years accounts Contractors considered	BBR+5%< 75% BBR+5.25%> 75% Follow the BoE rate at the stated margin, down to a minimum of 0.5% Lifetime tracker rates follow the BoE rate at the stated margin, down to a minimum of 0.5%

Near Prime Loan Purposes



