Residential Product Guide 16th January 2025



FOR INTERMEDIARIES ONLY

• New Maximum loan size increased with loans now available up to £3m for F1 and F2, £1m for F3, and £500k for F4 (including fees)

 New F1 2 and 5 Year Fixed products up to 65% LTV with rates of 6.29% for 2 year and 6.14% for 5 year

 F1 EPC Saver products available with one free EPC Plus and £1,000 cashback up to 85% LTV.
 Designed for homeowners wanting to improve their EPC rating



The Flexible Lender



Loans from £50k up to £3m for F1 and F2, £1m for F3, and £500k for F4 (including fees)

Offers are valid for 4 months

Age 18 years to 75 (at end of term) Term 5 to 40 year

Our Products are not portable

Available to clients with CCJ's & Defaults registered over 6 months ago

Only available via intermediaries offering an advice-based service

Solution Found with Foundation...

We are here to help your clients with circumstances that might be a little out of the ordinary.

Your Clients

Our products are aimed at either clients that are purchasing or re-mortgaging their home, or Professionals requiring a higher income multiple. Your clients may need flexible criteria due to their employment, complex income, property type or low credit score, or they may fall outside of mainstream lenders' criteria due to having credit blips. Our criteria is designed to enable you to find a solution for all your clients' needs, and support you in delivering great outcomes.

We understand you may have clients with vulnerable characteristics, or they may experience vulnerability over time. This is a consideration at all stages of our product lifecycle, to ensure that our products continue to meet your clients' needs and to ensure they experience positive outcomes throughout their time with Foundation. Please contact us should your client need extra support, such as receiving the mortgage documentation in a different format.

Our products

Our fixed rate products are fixed for either 2 or 5 years meaning the monthly payments will remain the same for the duration of the fixed period. Our discounted products provide a discount from our reversion rate which means the monthly payments can fluctuate in line with interest rate movements. These products may be available for all repayment types or, for selected products, only available for capital repayment.

A broader range of options

Our products are available for a range of scenarios including those looking to purchase their first home (see notes for eligibility), wanting reduced upfront fees or those purchasing or re-mortgaging energy- efficient properties.

Credit criteria at a glance



Description	F1 Our most competitive rates for clients who either just fall outside of the mainstream credit criteria or need flexibilty for reasons such as complex income types, specialist property or a low credit score	F2 For clients with recent blips within the last 24 months	F3 For clients who have experienced credit problems in the last 12 months	F4 For clients with no significant adverse during the last 6 months				
CCJ's/Court Decree	0 registered in 36 months (all CCJ's/Court Decree must be fully satisfied at the time of application)	0 registered in 24 months 1 unsatisfied (if older than 24 months) to the value of £200 otherwise must be satisfied at application.	0 registered in 12 months 1 unsatisfied (if older than 12 months) up to the value of £1,000 otherwise must be satisfied at application.	0 registered in 6 months 2 unsatisfied (if older than 6 months) up to the value of £3,000 otherwise must be satisfied at application.				
Defaults	0 registered in 36 months. Defaults registered within 36 months are considered where the cumulative value is below £250 and relates to mail-order, comms or utilities (excluding credit cards).	0 registered in 24 months. Defaults registered within 24 months are considered where the cumulative value is below £250 and relates to mail-order, comms or utilities (excluding credit cards).	0 registered in 12 months. Defaults registered within 12 months are considered where the cumulative value is below £250 and relates to mail-order comms or utilities (excluding credit cards).	0 registered in 6 months. Defaults registered within 6 months are considered where the cumulative value is below £500 and relates to mail-order, comms or utilities (excluding credit cards).				
Mortgage Arrears	0 in 24 months	0 in 24 months	0 in 24 months	0 in 12 months; 1 in 24 months				
Credit Cards, Mail Order, Comms and Utilities	Worst status of 3 per account in the last 36 months, with 0 in the last 6 months.	Worst status of 3 per account in the last 24 months	Worst status of 3 per account in the last 12 months	Worst status of 3 per account in the last 6 months				
Unsecured Loan Arrears (Fixed Term)	Worst status of 2 per account in the last 36 months, with 0 in the last 6 months	Worst status of 2 per account in the last 24 months	Worst status of 2 per account in the last 12 months	Worst status of 2 per account in the last 6 months				
Bankruptcy/ Sequestration/ IVA/Trust Deed/CVA & Admin Orders	No bankruptcy, sequestration, IVAs, Tr	rust Deeds, CVAs, DROs or LILAs registered ag	ainst any borrower in the past 6 years	Bankruptcies/sequestrations discharged, or IVAs, Trust Deeds, CVAs, DROs or LILAs satisfied 3 or more years ago can be considered				
Short-term Credit	Applicants w	who have live short-term credit accounts are no	t considered	Max. 1 live short-term credit account considered subject to satisfactory conduct				
Debt Management Plans	Not Considered Debt Management Plans considered if 12 months satisfactory conduct							
Repossession & Voluntary Surrender	No repossession or voluntary surrender registered against any borrower							
	All accounts, including de	efaults, CCJs/Court Decree must be up to dat	e at application unless otherwise specified					

Limited Edition Remortgage Only Fixed Rates



Limited Edition Remortgage Only Fixed rates with Cashback for F1 eligible clients. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 Limited Edition 2 Year Fixed	6.34% 6.44% 6.59%	65% 75% 80%	£595	£3m £1.5m £1m	3%, 2%	One free standard valuation No application fee £300 Cashback
F1 Limited Edition 5 Year Fixed	6.19% 6.29% 6.39%	65% 75% 80%	£595	£3m £1.5m £1m	5%, 4%, 3%, 2%, 1%	One free standard valuation No application fee £300 Cashback

Limited Edition Remortgage Only Fixed Rates with Assisted Legal fees for F1 eligible clients. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 Limited Edition 2 Year Fixed*	6.34% 6.44% 6.59%	65% 75% 80%	£595	£3m £1.5m £1m	3%, 2%	One free standard valuation No application fee Fee Assisted Legals
F1 Limited Edition 5 Year Fixed*	6.19% 6.29% 6.39%	65% 75% 80%	£595	£3m £1.5m £1m	5%, 4%, 3%, 2%, 1%	One free standard valuation No application fee Fee Assisted Legals

^{*}Fee Assisted Legal incentive not currently available in Scotland.

Consumer Duty Product Information Document - Core Fixed Products – All Repayment Types

All loans revert to BBR+4.99%. | Please contact your client at the end of the fixed or discounted period to review their options.

F1 Tier for purchasing or remortgaging



Our F1 tier is perfect for clients who just miss out on the mainstream due to historical credit blips or for those who need a more flexible approach due to complex income, specialist property or a low credit score. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 2 Year Fixed	6.29% 6.34% 6.44% 6.74%	65% 75% 80% 85%	£995	£3m £1.5m £1m £750k	3%, 2%	FTB & Non-FTB
F1 5 Year Fixed	6.14% 6.19% 6.29% 6.59%	65% 75% 80% 85%	£995	£3m £1.5m £1m £750k	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB

EPC Saver products for purchasing or remortgaging



EPC Saver Fixed Rates for F1 eligible clients. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 EPC Saver 2 Year Fixed	6.44% 6.84%	75% 85%	£595	£1.5m £750k	3%, 2%	FTB & Non-FTB One free EPC Plus £1,000 Cashback
F1 EPC Saver 5 Year Fixed	6.59%	85%	£595	£750k	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB One free EPC Plus £1,000 Cashback

Note: 'EPC Saver' is offered in conjunction with Vibrant Energy Matters. Full details are available on our website. The EPC Plus from Vibrant is not available for properties less than 10 years old.

Green ABC+



For owner-occupiers purchasing or remortgaging energy efficient properties. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 2 Year Fixed	6.64%	85%	£595	£750k	3%, 2%	One free valuation
F1 5 Year Fixed	6.49%	85%	£595	£750k	5%, 4%, 3%, 2%, 1%	Capital and Interest repayment only

Green ABC+ Criteria

Property must have been issued with an Energy Performance Certificate (EPC) rating of 'C' or above.

Green ABC+ is only available on standard properties and we cannot accept applications for listed properties.

You can check the property EPC rating on the government EPC site here

You can check the EPC rating for properties in Scotland here

Joint Borrower Sole Proprietor (JBSP) Fixed Rates -For Purchase and Remortgage



Joint Borrower Sole Proprietor (JBSP) Rates for F1 and F2 eligible clients. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 JBSP 2 Year Fixed	6.39% 6.49% 6.79%	75% 80% 85%	£995	£1.5m £1m £750k	3%, 2%	FTB & Non-FTB
F1 JBSP 5 Year Fixed	6.14% 6.24% 6.54%	75% 80% 85%	£995	£1.5m £1m £750k	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F2 JBSP 2 Year Fixed	6.49% 6.59%	75% 80%	£995	£1.5m £1m	3%, 2%	FTB & Non-FTB
F2 JBSP 5 Year Fixed	6.34% 6.44%	75% 80%	£995	£1.5m £1m	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB

JBSP at a glance

Up to two households (Occupying and Supporting), Max 4 Applicants with no more than 2 Applicants in each household Income considered for all Applicants

We will require all applicants in the supporting household to take independent legal advice

Consumer Duty Product Information Document - Core Fixed Products - All Repayment Types

All loans revert to BBR+4.99%. | Please contact your client at the end of the fixed or discounted period to review their options.

F1 Tier for Key Workers purchasing or remortgaging



Our Key Workers range offers a higher income multiple for a range of Key Workers.

Click here to visit our Key Workers web page where you can see a full list of criteria and qualifying Key Workers. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 Key Workers 2 Year Fixed	6.34% 6.74%	75% 85%	£595	£1.5m £750k	3%, 2%	FTB & Non-FTB One free standard valuation No application fee
F1 Key Workers 5 Year Fixed	6.59%	85%	£595	£750k	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB One free standard valuation No application fee

Key Workers Criteria at a glance

Capital and interest repayment basis only Maximum 2 applicants

Consumer Duty Product Information Document – Key Worker Fixed Products

F1 Tier for Professionals looking to purchase or remortgage



Our Professionals Mortgage offers a higher income multiple to a range of qualified professionals. Click here to visit our professionals web page where you can see a full list of criteria and qualifying professions. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F1 Professionals 5 Year Fixed	6.29% 6.69%	75% 85%	£995	£1.5m £750k	5%, 4%, 3%, 2%, 1%	FTB & Non -FTB £350 Cashback

Professionals Criteria at a glance Maximum 2 applicants

Consumer Duty Product Information Document - Professionals Fixed Products - All Repayment Types

All loans revert to BBR+4.99%. | Please contact your client at the end of the fixed or discounted period to review their options.

F2 Tier for purchasing or remortgaging



Our F2 tier is eligible for clients with recent credit blips. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F2 2 Year Fixed	6.39% 6.49%	75% 80%	£995	£1.5m £1m	3%, 2%	FTB & Non-FTB
F2 5 Year Fixed	6.29% 6.39%	75% 80%	£995	£1.5m £1m	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB

F3 and F4 Tiers for purchasing or remortgaging



Our F3 tier is eligible for clients who have experienced credit problems in the last 12 months. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F3 2 Year Fixed	6.59% 6.69%	65% 75%	£995	£1m £750k	3%, 2%	FTB & Non-FTB
F3 5 Year Fixed	6.49% 6.59%	65% 75%	£995	£1m £750k	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB

Our F4 tier is eligible for clients with no significant adverse during the last 6 months. Click to view credit criteria.

Description	Initial Rate %	LTV	Product Fee	Max Loan Size	ERC	Notes
F4 2 Year Fixed	6.79% 6.89%	65% 75%	£995	£500k	3%, 2%	FTB & Non-FTB
F4 5 Year Fixed	6.69% 6.79%	65% 75%	£995	£500k	5%, 4%, 3%, 2%, 1%	FTB & Non-FTB

General Criteria



Application criteria				
Minimum age	18			
Maximum age	75 (at end of term)			
Maximum borrowers	2 (4 if there is a family tie between applicants and max LTV is less than 80%, except for F1 Professionals where the maximum remains at 2 borrowers.)			
Location	England, Wales and Scotland			
Minimum income	No minimum income			
Minimum Ioan	£50k			
Maximum loan	£3m* for F1 and F2, including fees £1m* for F3, including fees and £500k* for F4, including fees * may vary dependent on product and LTV			
Interest only	Acceptable up to 70% LTV			
Part and Part	Acceptable up to 80% LTV			
Minimum property value	£75k			
Minimum term	5 years			
Maximum term	40 years			
Product End Dates	All Foundation products have a rolling end date. This means upon completion customers will benefit from their fixed or discounted rate for the full period i.e a 2 year rate will run for 2 years from completion.			

Note: for full criteria relating to our Residential products please see our Criteria Guide and pages on the website.

Valuation fee scale



Valuation fee scale					
Property value up to	Standard Property				
£100,000	£170				
£150,000	£215				
£200,000	£245				
£250,000	£275				
£300,000	£295				
£350,000	£315				
£400,000	£365				
£450,000	£390				
£500,000	£420				
£600,000	£500				
£700,000	£580				
£800,000	£645				
£900,000	£725				
£1,000,000	£840				
£1,500,000	£1,335				
£2,000,000	£1,845				
£2,500,000	£2,375				
£3,000,000*	£2,930				

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All products are subject to a non-refundable application fee of £199 unless otherwise stated.

Please note that for lending in Scotland, we require a physical valuation on all cases - retypes of the home report cannot be accepted.

^{*} Fees for standard properties in excess of £3m are by agreement.