

Further advance product guide

24 January 2025

FOR INTERMEDIARIES ONLY

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KentReliance
for Intermediaries



Further advance product guide



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Buy to let products

BTL and HMOs (including MUFBs up to 10 units)

LTV	Product	Rate	Fee	Reversion rate	ERCs	Minimum loan	Maximum loan	Assessment rate	Product code
75%	2 year fixed	6.12%	1.25%	BBR + 2.50%	4%, 3%	£15,000	Unlimited	7.67%	03446 KFAB2501
	5 year fixed	5.79%	2.50%	BBR + 2.50%	5%, 5%, 4%, 4%, 3%	£15,000	Unlimited	5.79%	03447 KFAB2501
80%	2 year fixed	6.62%	1.25%	BBR + 2.50%	4%, 3%	£50,000	Unlimited	8.17%	03448 KFAB2501
	5 year fixed	6.09%	2.50%	BBR + 2.50%	5%, 5%, 4%, 4%, 3%	£50,000	Unlimited	6.09%	03449 KFAB2501

MUFBs 11 - 20 units

LTV	Product	Rate	Fee	Reversion rate	ERCs	Minimum loan	Maximum loan	Assessment rate	Product code
75%	2 year fixed	6.27%	1.25%	BBR + 2.50%	4%, 3%	£15,000	Unlimited	7.82%	03450 KFAB2501
	5 year fixed	5.99%	2.50%	BBR + 2.50%	5%, 5%, 4%, 4%, 3%	£15,000	Unlimited	5.99%	03451 KFAB2501

Buy to let acceptable credit criteria

Defaults *	0 in the last 36 months.
County court judgments *	
County court judgments and defaults ignored when one of the following applies	<ul style="list-style-type: none"> • These are acceptable where one of the following applies: • All CCJs/defaults were registered more than three years ago and satisfied prior to mortgage application. • All CCJs/defaults were satisfied more than 12 months prior to application regardless of date of registration. • The CCJs/defaults in aggregate amount to less than £300, regardless of date of registration, and satisfied prior to mortgage application.
Missed mortgage/secured loan payments	0 in the last 12 months.
Unsecured arrears	Not counted.
Income supported buy to lets	Not acceptable.
Debt management plans	Not acceptable.

* All CCJs and defaults must be paid prior to the application or must meet our ignore CCJ/default criteria.

Admin fee £145. CHAPS fee £25.

Under no circumstances should this document be copied, given to or distributed to customers or potential customers. This product guide does not include APRCs which are required for consumers to compare mortgage products.

All of our products are subject to availability and may be withdrawn at any time. ERCs may be incurred for full redemption or repayment of capital. The figures in these illustrations only relate to the additional borrowing amount.

Bank of England Base Rate (BBR): 4.75%.

Notes about our mortgage products

- These products are available on repayment or interest-only terms.
- On expiry of the fixed rate product, the mortgage will revert to a rate of interest which will be at a variable rate above the Bank of England Base Rate (BBR) for the remainder of the loan. The rate will move up and down in line with BBR but if BBR falls below 0.00% the rate your client is charged won't change. Please refer to the product table for further details on the rates applicable.
- If your client makes any lump-sum payments or repays the loan within a special deal period, an early repayment charge may be payable.
- Please refer to the early repayment charge section of the table for details. Overpayments up to a maximum of £499.99 per month can be made without incurring an early repayment charge.
- A list of our fees and charges accompanies all mortgage illustrations.
- There is no maximum loan amount.
- Monthly interest - If your main mortgage account was taken on a monthly interest basis, then your Further Advance account will also incur interest monthly. Interest is added to the mortgage account for the period from the date the loan was made until the last day of that month. Thereafter, interest is charged monthly on the balance outstanding at the end of the last month. Your Mortgage Offer will have clarified any specific conditions in relation to how interest is charged. Payments in excess of the required monthly payment will have the effect of reducing the balance outstanding and the amount of interest to be paid.
- Daily interest - If your main mortgage account was taken on a daily interest basis, then your Further Advance account will also incur interest daily. Interest is calculated daily on the sum outstanding at the end of the preceding day. Your Mortgage Offer will have clarified any specific conditions in relation to how interest is charged. Payments in excess of the required monthly payment will have the effect of reducing the balance outstanding and the amount of interest to be paid.
- These mortgage products aren't portable.
- All mortgage products are subject to availability and can be withdrawn at any time.
- Buy to let loans aren't regulated mortgages.

For interest-only or part repayment/part interest-only, it's the borrower's responsibility to ensure they have sufficient funds available at the end of the term with which to repay the loan.

All loans are subject to availability, status, valuation and approval, and are available in England and Wales only. Applicants must be aged 18 or over and security will be required on the property.

Written quotations available on request. For customer service and training purposes, calls with Kent Reliance may be monitored and/or recorded.

IF YOUR CLIENT FAILS TO KEEP UP WITH PAYMENTS ON THEIR MORTGAGE A 'RECEIVER OF RENT' MAY BE APPOINTED AND/OR THEIR RENTAL PROPERTY MAY BE REPOSSESSED.

Bank of England Base Rate (BBR): 4.75%.

Our core residential further advance products

LTV	Product	Rate	Fee	Reversion rate	ERCs	Minimum loan	Maximum loan	Product Code
75%	2 year fixed	6.49%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03241 KFAR2411
	5 year fixed	6.34%			4%, 4%, 3%, 3%, 2%			03242 KFAR2411
80%	2 year fixed	6.54%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03243 KFAR2411
	5 year fixed	6.39%			4%, 4%, 3%, 3%, 2%			03244 KFAR2411
85%	2 year fixed	6.79%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03245 KFAR2411
	5 year fixed	6.49%			4%, 4%, 3%, 3%, 2%			03246 KFAR2411
90%	2 year fixed	7.14%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03247 KFAR2411
	5 year fixed	6.84%			4%, 4%, 3%, 3%, 2%			03248 KFAR2411

Acceptable credit profile for our core residential further advances

Defaults *	0 in the last 24 months.
County court judgments *	
County court judgments and defaults ignored when one of the following applies	<ul style="list-style-type: none"> Less than £300 in total and satisfied more than 12 months prior to the application. Registered more than 24 months whether satisfied or not.
Missed mortgage/secured loan payments	0 in the last 12 months and currently up to date.
Unsecured arrears	2 in the last 12 months and currently up to date.
Maximum status	Currently up to date. Previous maximum status ignored.
Communication, utility & mail order	Performance ignored where the account balance is less than £500 (single or in aggregate).
Debt management plans	Satisfactorily conducted for minimum of 12 months.
IVA/DRO/bankruptcy	Not acceptable.
Repossessions	Not acceptable.

* All CCJs and defaults must be paid prior to the application or must meet our ignore CCJ/default criteria.

Admin fee £145. CHAPS fee £25.

Under no circumstances should this document be copied, given to or distributed to customers or potential customers. This rate sheet does not include APRCs which are required for consumers to compare mortgage products.

On expiry of the fixed rate product, the mortgage will revert to a rate of interest which will be at a variable rate above the Bank of England Base Rate ('BBR') for the remainder of the loan. The rate will move up and down in line with BBR but if BBR falls below 0.00% the rate the customer is charged won't change. Please refer to individual products for details on the rates applicable. ERCs may be incurred for full redemption or repayment of capital. The figures in these illustrations only relate to the additional borrowing amount.

Bank of England Base Rate (BBR): 4.75%.

Residential further advance products for clients who need flexibility with income multiples

LTV	Product	Rate	Fee	Reversion rate	ERCs	Minimum loan	Maximum loan	Product Code
75%	2 year fixed	6.19%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03231 KFAR2411
	5 year fixed	6.24%			4%, 4%, 3%, 3%, 2%			03232 KFAR2411
80%	2 year fixed	6.24%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03233 KFAR2411
	5 year fixed	6.29%			4%, 4%, 3%, 3%, 2%			03234 KFAR2411
85%	2 year fixed	6.59%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03235 KFAR2411
	5 year fixed	6.39%			4%, 4%, 3%, 3%, 2%			03236 KFAR2411
90%	2 year fixed	6.94%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03237 KFAR2411
	5 year fixed	6.64%			4%, 4%, 3%, 3%, 2%			03238 KFAR2411
95%	2 year fixed	7.34%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03239 KFAR2411
	5 year fixed	7.14%			4%, 4%, 3%, 3%, 2%			03240 KFAR2411

Acceptable credit profile for clients who need flexibility with income multiples

Defaults*	0 in the last 24 months.
County court judgments*	
County court judgments and defaults ignored when one of the following applies	<ul style="list-style-type: none"> Less than £300 in total and satisfied more than 12 months prior to the application. Registered more than 24 months whether satisfied or not.
Missed mortgage/secured loan payments	0 in the last 12 months and currently up to date.
Unsecured arrears	2 in the last 12 months and currently up to date.
Maximum status	Currently up to date. Previous maximum status ignored.
Communication, utility & mail order	Performance ignored where the account balance is less than £500 (single or in aggregate).
Debt management plans	Satisfactorily conducted for minimum of 12 months.
IVA/DRO/bankruptcy	Not acceptable.
Repossessions	Not acceptable.

* All CCJs and defaults must be paid prior to the application or must meet our ignore CCJ/default criteria.

Admin fee £145. CHAPS fee £25.

Under no circumstances should this document be copied, given to or distributed to customers or potential customers. This rate sheet does not include APRCs which are required for consumers to compare mortgage products. On expiry of the fixed rate product, the mortgage will revert to a rate of interest which will be at a variable rate above the Bank of England Base Rate ('BBR') for the remainder of the loan. The rate will move up and down in line with BBR but if BBR falls below 0.00% the rate the customer is charged won't change. Please refer to individual products for details on the rates applicable. ERCs may be incurred for full redemption or repayment of capital. The figures in these illustrations only relate to the additional borrowing amount.

Bank of England Base Rate (BBR): 4.75%.

Residential further advance products for clients who need extra flexibility

LTV	Product	Rate	Fee	Reversion rate	ERCs	Minimum loan	Maximum loan	Product Code
75%	2 year fixed	6.69%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03249 KFAR2411
	5 year fixed	6.69%			4%, 4%, 3%, 3%, 2%			03250 KFAR2411
80%	2 year fixed	6.74%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03251 KFAR2411
	5 year fixed	6.74%			4%, 4%, 3%, 3%, 2%			03252 KFAR2411
85%	2 year fixed	7.14%	0.50%	BBR + 2.24%	4%, 3%	£15,000	Unlimited	03253 KFAR2411
	5 year fixed	6.84%			4%, 4%, 3%, 3%, 2%			03254 KFAR2411

Acceptable credit profile for clients who need extra flexibility

Maximum plan LTV	80%	85%
Defaults *	0 in the last 6 months (1 in the last 24 months).	0 in the last 12 months (1 in the last 24 months).
County court judgments *	0 in the last 6 months (2 in the last 24 months).	0 in the last 12 months (1 in the last 24 months).
Missed mortgage/secured loan payments	0 in 6 months and currently up to date	0 in the last 12 months and currently up to date.
IVA/DRO/bankruptcy	More than 3 years discharged.	More than 6 years discharged.
County court judgments and defaults ignored when one of the following applies	<ul style="list-style-type: none"> Less than £300 in total and satisfied more than 12 months prior to the application Registered more than 24 months whether satisfied or not 	
Unsecured arrears	2 in the last 12 months and currently up to date.	
Maximum status	Currently up to date. Previous maximum status ignored.	
Communication, utility and mail order	Performance ignored where the account balance is less than £500 (single or in aggregate) .	
Debt management plans	Satisfactorily conducted for minimum of 12 months.	
Repossessions	Not acceptable.	

* All CCJs and defaults must be paid prior to the application or must meet our ignore CCJ/default criteria.

Admin fee £145. CHAPS fee £25.

Under no circumstances should this document be copied, given to or distributed to customers or potential customers. This rate sheet does not include APRCs which are required for consumers to compare mortgage products.

On expiry of the fixed rate product, the mortgage will revert to a rate of interest which will be at a variable rate above the Bank of England Base Rate ('BBR') for the remainder of the loan. The rate will move up and down in line with BBR but if BBR falls below 0.00% the rate the customer is charged won't change. Please refer to individual products for details on the rates applicable. ERCs may be incurred for full redemption or repayment of capital. The figures in these illustrations only relate to the additional borrowing amount.

Bank of England Base Rate (BBR): 4.75%.

Notes about our mortgage products

- These mortgage products are only available on a repayment basis. Interest-only or part repayment/part interest-only may be available only by exception.
- The mortgage will revert to a rate of interest which will be at a variable rate above the Bank of England Base Rate ("BBR") for the remainder of the loan. The rate will move up and down in line with BBR but if BBR falls below 0.00% the rate the customer is charged won't change. Please refer to individual products for details on the rates applicable.
- If your client makes any lump-sum payments or repays the loan within a special deal period, an early repayment charge may be payable. Please refer to the early repayment charge section of the table for details. Overpayments up to a maximum of £499.99 per month can be made without incurring an early repayment charge.
- A list of our fees and charges accompanies all mortgage illustrations.
- No maximum loan amount.
- Monthly interest - If your main mortgage account was taken on a monthly interest basis, then your Further Advance account will also incur interest monthly. Interest is added to the mortgage account for the period from the date the loan was made until the last day of that month. Thereafter, interest is charged monthly on the balance outstanding at the end of the last month. Your Mortgage Offer will have clarified any specific conditions in relation to how interest is charged. Payments in excess of the required monthly payment will have the effect of reducing the balance outstanding and the amount of interest to be paid.
- Daily interest - If your main mortgage account was taken on a daily interest basis, then your Further Advance account will also incur interest daily. Interest is calculated daily on the sum outstanding at the end of the preceding day. Your Mortgage Offer will have clarified any specific conditions in relation to how interest is charged. Payments in excess of the required monthly payment will have the effect of reducing the balance outstanding and the amount of interest to be paid.
- These mortgage products are portable. Even if your client moves home during the initial special deal period of a mortgage, the remaining benefits (up to the outstanding balance of their existing mortgage) of that special deal can be transferred to their new mortgage with us, subject to our lending criteria at the time of any move. In this case, any early repayment charges won't be charged but the existing rate won't apply to any additional funds that your client borrows.
- All mortgage products are subject to availability of funds and can be withdrawn at any time.

For interest-only or part repayment/part interest-only, it is the borrower's responsibility to ensure they have sufficient funds available at the end of the term with which to repay the loan.

All loans are subject to availability, status, valuation and approval, and are available in England and Wales only. Applicants must be aged 18 or over. Maximum age at the end of the mortgage term is 85. Written quotations are available on request.

IF YOUR CLIENT FAILS TO KEEP UP WITH PAYMENTS ON THEIR MORTGAGE A 'RECEIVER OF RENT' MAY BE APPOINTED AND/OR THEIR RENTAL PROPERTY MAY BE REPOSSESSED.

Bank of England Base Rate (BBR): 4.75%.

Shared ownership *products*

LTV	Product	MSV	Rate	Fee	Reversion rate	ERCs	Minimum loan	Maximum loan	Product Code
75%	2 year fixed	90%	6.74%	No fee	BBR + 1.99%	4%, 3%	£15,000	£1,000,000	03255 KFAS2411
		95%	6.79%						03256 KFAS2411
		100%	6.84%						03257 KFAS2411
	5 year fixed	90%	6.59%	No fee	BBR + 1.99%	4%, 4%, 3%, 3%, 2%	£15,000	£1,000,000	03258 KFAS2411
		95%	6.64%						03259 KFAS2411
		100%	6.69%						03260 KFAS2411

Shared ownership acceptable credit criteria

Defaults *	0 in the last 36 months.
County court judgments *	
County court judgments and defaults ignored when one of the following applies	<ul style="list-style-type: none"> • These are acceptable where one of the following applies: • All CCJs/defaults were registered more than three years ago and satisfied prior to mortgage application. • All CCJs/defaults were satisfied more than 12 months prior to application regardless of date of registration. • The CCJs/defaults in aggregate amount to less than £300, regardless of date of registration, and satisfied prior to mortgage application.
Missed mortgage/secured loan payments	0 in the last 12 months.
Unsecured arrears	Not counted.
Income supported buy to lets	Not acceptable.
Debt management plans	Not acceptable.

* All CCJs and defaults must be paid prior to the application or must meet our ignore CCJ/default criteria.

Admin fee £145. CHAPS fee £25.

Under no circumstances should this document be copied, given to or distributed to customers or potential customers. This product guide does not include APRCs which are required for consumers to compare mortgage products.

All of our products are subject to availability and may be withdrawn at any time. ERCs may be incurred for full redemption or repayment of capital. The figures in these illustrations only relate to the additional borrowing amount.

Bank of England Base Rate (BBR): 4.75%.

Notes about our mortgage products

- For shared ownership, additional borrowing by way of a remortgage or a further advance is for staircasing purposes only.
- These mortgage products are only available on a repayment basis.
- The mortgage will revert to a rate of interest which will be at a variable rate above the Bank of England Base Rate ("BBR") for the remainder of the loan. The rate will move up and down in line with BBR but if BBR falls below 0.00% the rate the customer is charged won't change. Please refer to individual products for details on the rates applicable.
- If you make any lump-sum payments or repay the loan within a special deal period, an early repayment charge may be payable. Please refer to the early repayment charge section of the table for details. Overpayments up to a maximum of £499.99 per month can be made without incurring an early repayment charge.
- A list of our fees and charges accompanies all mortgage illustrations.
- Maximum loan is £1m.
- Minimum loan is £15,000.
- The minimum mortgage term is 5 years and the maximum 35.
- Monthly interest - If your main mortgage account was taken on a monthly interest basis, then your Further Advance account will also incur interest monthly. Interest is added to the mortgage account for the period from the date the loan was made until the last day of that month. Thereafter, interest is charged monthly on the balance outstanding at the end of the last month. Your Mortgage Offer will have clarified any specific conditions in relation to how interest is charged. Payments in excess of the required monthly payment will have the effect of reducing the balance outstanding and the amount of interest to be paid.
- Daily interest - If your main mortgage account was taken on a daily interest basis, then your Further Advance account will also incur interest daily. Interest is calculated daily on the sum outstanding at the end of the preceding day. Your Mortgage Offer will have clarified any specific conditions in relation to how interest is charged. Payments in excess of the required monthly payment will have the effect of reducing the balance outstanding and the amount of interest to be paid.
- These mortgage products are portable. Even if you move home during the initial special deal period of a mortgage, the remaining benefits (up to the outstanding balance of your existing mortgage) of that special deal can be transferred to your new mortgage with us, subject to our lending criteria at the time of any move. In this case, any early repayment charges won't be charged but the existing rate won't apply to any additional funds that you borrow.
- All mortgage products are subject to availability of funds and can be withdrawn at any time.

It's your customer's responsibility to ensure they have sufficient funds available at the end of the term with which to repay the loan.

All loans are subject to availability, status, valuation and approval, and are available in England and Wales only. Applicants must be aged 18 or over and security will be required on the property. Written quotations available on request. For customer service and training purposes, calls with Kent Reliance may be monitored and/or recorded.

YOUR CLIENT'S HOME MAY BE REPOSSESSED IF THEY DO NOT KEEP UP REPAYMENTS ON THEIR MORTGAGE.

Bank of England Base Rate (BBR): 4.75%.