





# Residential Mortgages

PRODUCT GUIDES

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.



Personal finance awards 2023 best second mortgage lender

What mortgage awards 2023 best second mortgage lender

Mortgage strategy awards 2023 best second charge lender

Moneyfacts awards 2022 best secured loan provider

# **Residential Mortgages**

# **Prime Plus**

Max LTV Max Loan	<b>60%</b> £25k to £2M	<b>65%</b> £25k to £2M	<b>70%</b> £25k to £1.5M	<b>75%</b> £25k to £1.5M	<b>80%</b> £25k to £1M	<b>85%</b> £25k to £1M	<b>90%</b> £25k to £750k	<b>95%</b> £25k to £500k	Early Redemption Charges
BoE Life Time Tracker	+2.19%	+2.19%	+2.19%	+2.29%	+2.59%	+2.99%	+3.19%	+3.38%	3%, 2%
2 Yr Fix	5.74%	5.74%	5.74%	5.74%	6.14%	6.54%	7.09%	7.29%	3%, 2%
3 Yr Fix	5.89%	5.89%	5.89%	5.89%	6.29%	6.64%	7.39%	7.59%	3%, 2%, 2%
5 Yr Fix	5.89%	5.89%	5.89%	5.89%	5.99%	6.19%	6.84%	7.04%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	6.89%	6.89%	6.89%	6.89%	6.99%	7.19%	7.84%	8.04%	-

# **Prime**

Max LTV Max Loan	<b>60%</b> £25k to £2M	<b>65%</b> £25k to £2M	<b>70%</b> £25k to £1.5M	<b>75%</b> £25k to £1.5M	<b>80%</b> £25k to £1M	<b>85%</b> £25k to £1M	<b>90%</b> £25k to £750k	<b>95%</b> £25k to £500k	Early Redemption Charges
BoE Life Time Tracker	+2.34%	+2.34%	+2.34%	+2.44%	+2.74%	+3.14%	+3.34%	+3.54%	3%, 2%
2 Yr Fix	6.19%	6.19%	6.19%	6.29%	6.59%	6.99%	7.69%	7.89%	3%, 2%
3 Yr Fix	6.14%	6.14%	6.14%	6.24%	6.54%	6.89%	7.59%	7.79%	3%, 2%, 2%
5 Yr Fix	6.54%	6.54%	6.54%	6.59%	6.79%	6.99%	7.34%	7.64%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	7.54%	7.54%	7.54%	7.59%	7.79%	7.99%	8.34%	8.64%	-

### **Near Prime**

Max LTV Max Loan	<b>60%</b> £25k to £2M	<b>65%</b> £25k to £2M	<b>70%</b> £25k to £1.5M	<b>75%</b> £25k to £1.5M	<b>80%</b> £25k to £1M	<b>85%</b> £25k to £1M	<b>90%</b> £25k to £750k	<b>95%</b> £25k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.24%	+3.24%	+3.24%	+3.34%	+3.64%	+4.04%	-	-	3%, 2%
2 Yr Fix	7.09%	7.09%	7.09%	7.19%	7.59%	8.09%	-	-	3%, 2%
3 Yr Fix	7.04%	7.04%	7.04%	7.14%	7.44%	7.99%	-	-	3%, 2%, 2%
5 Yr Fix	6.94%	6.94%	6.94%	6.99%	7.39%	7.79%	-	-	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	7.94%	7.94%	7.94%	7.99%	8.39%	8.79%	-	-	-

**Reversionary Rates:** BBR +3.75% < 75% and BBR +4% > 75%. Follow the BoE rate at the stated margin.

**Lifetime tracker rates:** Follow the BoE rate at the stated margin.

# **Residential Mortgages**

# **Key Criteria Highlights**

### **Status Definition**

	Prime Plus	and Prime	Near Prime		
	< 85%	> 85%	< 85%		
Unsecured	Currently up to date	Currently up to date	Ignore if consolidating		
Secured Loans and Mortgages	0 in 3m, 0 in 12 0 Outstanding	0 in 3m, 0 in 12 0 Outstanding	0 in 3m, 1 in 12 Max 1 Outstanding		
CCJ's	0 in 24 Ignore if < £300	0 in 36 Ignore if < £300	1 in 24 Ignore if < £300		
Defaults	0 in 24 Ignore if < £300	0 in 36 Ignore if < £300	1 in 24 Ignore if < £300		
All plans	Mail order and comms ignored. Previous conduct will affect credit score.				

### Income

	<85%	>85%	FTB	Interest Only	
Minimum Income	£15K	£40K	£25K	£50K	
Minimum Valuation	£90K	£125K	£90K	£100K	
LTI	5x up to 65% LTV and 4.5x on all other LTVs				
DTI	50%				
Self Employed 2 years accounts required-see criteria guide for details				details	

### **Product Features**

Unencumbered		Interest Only	
0.5% loading 4x LTI Min loan £5k IO unavailable	£995 Product Fee Max Max LTV 70% Max Loan Size £250k	75% Max 70% Downsize Stressed on IO repayment Min age 25 Not available FTB	Prime Plus and Prime only

#### **Fees**

Туре	Max		
Product Fee	£1,495		
Broker Fee	£5k or 12.5%		

# **Applicant Profile**

	Min	Max
Age	18	<85
Term	5	40

For full criteria click HERE