



Residential Product Guide

What's New?

3&EASY

97% LTV product range: The key to home-ownership with just a 3% deposit.

✓ New Fee Savers now available across all LTV's

Criteria Highlights

- Maximum age of 80 years considered at end of term
- Potential for a term of up to 45 years
- All CCJs and defaults less than £250 are ignored
- Packager credit tier available for higher adverse
- 97% 3&Easy range

Life needs a specialist lender you can bank on

For intermediary use only.

Not intended for retail consumer use.

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This document is for the use of professional mortgage intermediaries only and not intended for retail consumer use.

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Criteria Highlights

Impaired and improving credit

- · All defaults and CCJs less than £250 are ignored
- · Mortgage & unsecured arrears considered
- Applicants with Bankruptcy or IVA's allowed.
 On Packager Tier, 1 year after discharge

Self employed

- Minimum 1 years trading required
- 2 years evidence of income required unless only 1 years available due to time trading
- · Salary, dividends and net profit considered
- · Accepted across all products

Joint Borrower Sole Proprietor

- Up to 4 applicants accepted
- · All incomes considered in affordability
- Minimum income of main applicant £15,000
- Parents (including step-parents and parents of a spouse) and children (including step or adopted), siblings, grandparents, aunts, uncles, cousins and nieces/nephews) accepted

Contractor and short work history

- 48x weekly rate for self employed
- Day 1 contractors considered with a minimum 1-years track record of employment within the same line of work
- Minimum 3 months remaining on current contract
- · Contractors of any profession
- CIS workers & Umbrella contractors accepted

EU/EEA/Swiss and Foreign nationals

Acceptable Visas:-

- EU/EEA/Swiss with Settled Status
- EU/EEA/Swiss with Pre-Settled Status
- Foreign National with Indefinite Leave to Remain
- Family Visa
- Tier 1 (Entrepreneur Visa only)
- Tier 2 (Skilled Worker)
- UK Ancestry Visa
- British National (Overseas) Visa
- · Senior or Specialist Worker visa
- Health and Care Worker Visa

Specialist properties

- Ex-Public Sector properties
- New Build
- Flats above or adjacent to commercial accepted
- High-rise flats considered with no restrictions on the maximum number of storeys
- Right to Buy properties now accepted

3 & Easy: 97% LTV

- Up to 97% LTV products with Fee Saver options
- Maximum loan of £750,000
- 5 and 7 year fixed options
- Available to first time buyers, home movers and for remortgages

General and Credit Criteria

Application Criteria

| Assessment Fee | £195. No application fee payable on Fee Saver Range. |
|------------------------------|---|
| Product Fee | Product fees can be added to loan above max LTV except 97%. Interest only up to 75% LTV including fees |
| Overpayments | Where ERCs exist, up to 10% in any rolling 12-month period. As no ERCs on variable products there is no restriction on overpayments |
| Age | 21 years at application and up to 80 years at the end of term |
| Maximum number of applicants | 4 (all incomes considered) |
| Minimum income | One applicant must earn at least £15,000 |
| Minimum loan | £50,000 |
| Maximum loan | £2m up to 75%, £1.5m up to 90%, £750k up to 97%. |
| Term | 5-45 years. Any products selected with a fixed rate of 5 or more years, 1 extra year must to be applied to the term |
| Interest only | Up to 75% LTV, Maximum loan £1m. Not available for applicants who are already retired or are looking to borrow into retirement |
| FTBs | Accepted on all products across the full range |
| Remortgage | Considered even within 6 months since purchase or last remortgage, subject to underwriter discretion |

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Customer Credit Profile

See where your customer fits within our Vida tiers

| Criteria | VIDA 36 | VIDA 24 | VIDA 6 | PACKAGER |
|---|--------------|------------------------|--------------------------|-------------------------|
| Months since last default ≥ £250 | 0 in 36 | 0 in 24 | 0 in 6 | Considered <6 months |
| Months since last CCJ ≥ £250 | 0 in 36 | 0 in 24 | 0 in 6 | Considered <6 months |
| Worst Status Secured Payments* (months) | 0 in last 36 | 3 in last 24 | | Considered (no max) |
| , | No | secured arrears allowe | ed within the last 6 mon | ths |
| Number of missed unsecured payments 2 £250 in the last 6 months** | 1 in 6 | 2 in 6 3 in 6 | | Considered (no max) |
| Bankruptcy / IVA / DRO / Trust Deed | 3 years + | | | 1 year + |
| Previous repossessions | 6 years + | | | 3 years + |

^{*}All historic secured arrears must have been made up to date for at least 6 months prior to application.

Higher LTV Credit Requirements

- All LTVs above 90% require the customer's credit file to be up to date with no current arrears on major unsecured items*.
- For Vida 24 and Vida 6 products, any LTV above 85% requires the customer's credit file to be up to date with no current arrears on major unsecured items*.

Should your customer have adverse that falls outside of our three Credit Tiers above, we still may be able to help with our Packager Tier. Our 15 Packager Partners have access to this exclusive credit tier and products. Take a look at 'Our Packagers' on page 11 to find out who we work with.

^{**}Unsecured includes unsecured loans, hire purchases, store cards, credit cards and current accounts.

Debt Management Plan/Debt Arrangement Schemes may be considered at Underwriter discretion – subject to satisfactory affordability and conduct checks.

^{*}Unsecured includes unsecured loans, hire purchases, store cards, credit cards and current accounts



Some things, like a first home for a lifelong renter or a spacious next home for an expanding family, might seem worth the wait. Yet, nobody likes waiting.

That's why we created 3 & Easy, to help your customers into the home they want to own, sooner than they hoped they could.

A 97% mortgage, along with all the usual flexible Vida criteria and common-sense underwriting, designed to help you help your customers turn dreams into reality sooner using just a 3% deposit!



5 year fixed rate

| Product | Туре | LTV | Tier | Initial rate | Fee | Max loan |
|-----------------|-----------|-----|---------|--------------|------|----------|
| | Standard | 97% | Vida 36 | 7.25% | £995 | £750k |
| Limited Edition | Fee Saver | 97% | Vida 36 | 7.59% | £0 | £750k |

^{*}A minimum term of 6 years is required

7 year fixed rate

| Product | Туре | LTV | Tier | Initial rate | Fee | Max loan |
|-----------------|-----------|-----|---------|--------------|------|----------|
| | Standard | 97% | Vida 36 | 7.65% | £995 | £750k |
| Limited Edition | Fee Saver | 97% | Vida 36 | 7.80% | £0 | £750k |

^{**}A minimum term of 8 years is required

Additional information

Minimum loan £50k

Vida Variable Rate (VVR)

6.55% Set on 01.03.2025

EDC'e

Revert rate

5 year 5%, 5%, 4%, 3%, 2% 7 year 6%, 6%, 5%, 4%, 3%, 2%, 1%

9.19% (VVR + 2.64%)

Fee Saver

Fee free, no assessment fee, free valuation on properties up to £1m

Limited Editions

| Product | Туре | LTV | Tier | Initial rate | Fee | Max loan |
|------------------------|---------------------------------|-------|---------|--------------|------|----------|
| | | d 95% | Vida 36 | 6.85% | | |
| | Standard | | Vida 24 | 6.99% | £995 | £750k |
| 5 year fixed | Standard 3&EASY | 97% | Vida 36 | 7.25% | | |
| o year nxea | F 0 | 050/ | Vida 36 | 7.30% | | |
| | Fee Saver | 95% | Vida 24 | 7.44% | £0 | £750k |
| F | Fee Saver 3&EASY | 97% | Vida 36 | 7.59% | | |
| | Chandand | 059/ | Vida 36 | 7.35% | | £750k |
| | Standard | 95% | Vida 24 | 7.45% | £995 | |
| 7 year fixed Fee Saver | Standard | 97% | Vida 36 | 7.65% | | |
| | 5 0 | 050/ | Vida 36 | 7.50% | | |
| | ree Saver | 95% | Vida 24 | 7.60% | £0 | £750k |
| | Fee Saver 3&:EASY | 97% | Vida 36 | 7.80% | | |

Additional information

Vida Variable Rate (VVR)

Minimum loan £50k

6.55% Set on 01.03.2025

ERC'S

5 year 5%, 5%, 4%, 3%, 2%

Revert rate

9.19% (VVR + 2.64%)

Fee Saver

Fee free, no assessment fee, free valuation on properties up to $\mathtt{\pounds} \mathtt{lm}$

2 year fixed rate

Available for both purchase and remortgages

| Product | Туре | LTV | Tier | Initial rate | Fee | Max loan |
|---------|-----------|-----|----------|--------------|------|----------|
| | | | Vida 36 | 6.36% | | |
| | | | Vida 24 | 6.54% | | |
| | | 75% | Vida 6 | 6.73% | £995 | £2m |
| | | | Packager | 7.14% | | |
| | | | Vida 36 | 6.51% | | |
| | | 80% | Vida 24 | 6.56% | £995 | £1.5m |
| | Standard | | Vida 6 | 6.92% | | |
| | | | Vida 36 | 6.95% | | |
| | | 85% | Vida 24 | 7.02% | £995 | £1.5m |
| | | | Vida 6 | 7.38% | | |
| | | 90% | Vida 36 | 7.02% | £995 | £1.5m |
| | | | Vida 24 | 7.35% | | |
| Core | | | Vida 6 | 7.79% | | |
| | | 75% | Vida 36 | 7.04% | £0 | |
| | | | Vida 24 | 7.24% | | £2m |
| | | | Vida 6 | 7.44% | | |
| | | | Vida 36 | 7.19% | | |
| | | 80% | Vida 24 | 7.26% | £0 | £1.5m |
| | Fee Saver | | Vida 6 | 7.63% | | |
| | ree saver | | Vida 36 | 7.35% | | |
| | | 85% | Vida 24 | 7.42% | £0 | £1.5m |
| | | | Vida 6 | 7.78% | | |
| | | | Vida 36 | 7.42% | | |
| | | 90% | Vida 24 | 7.75% | £0 | £1.5m |
| | | | Vida 6 | 8.19% | | |

Additional information

Vida Variable Rate (VVR)

Minimum loan £50k

6.55% Set on 01.03.2025

ERC's 2 year 4%, 3%

Revert rate 9.19% (VVR + 2.64%)

Fee Saver

Fee free, no assessment fee, free valuation on properties up to £1m

5 year fixed rate

Available for both purchase and remortgages

| Product | Туре | LTV | Tier | Initial rate | Fee | Max loan |
|---------|------------|------|----------|--------------|------|----------|
| | | | Vida 36 | 5.88% | | £2m |
| | | 750/ | Vida 24 | 6.00% | COOF | |
| | | 75% | Vida 6 | 6.25% | £995 | |
| | | | Packager | 7.08% | | |
| | | | Vida 36 | 6.00% | | |
| | | 80% | Vida 24 | 6.15% | £995 | £1.5m |
| | Standard | | Vida 6 | 6.49% | | |
| | | | Vida 36 | 6.16% | | |
| | | 85% | Vida 24 | 6.47% | £995 | £1.5m |
| | | | Vida 6 | 6.79% | | |
| | | 90% | Vida 36 | 6.35% | | £1.5m |
| | | | Vida 24 | 6.75% | £995 | |
| | | | Vida 6 | 7.39% | | |
| Core | | 75% | Vida 36 | 6.19% | £0 | £2m |
| | | | Vida 24 | 6.34% | | |
| | | | Vida 6 | 6.54% | | |
| | | | Vida 36 | 6.31% | | |
| | | 80% | Vida 24 | 6.49% | | £1.5m |
| | Fee Saver | | Vida 6 | 6.78% | | |
| | i ee savei | | Vida 36 | 6.36% | | |
| | | 85% | Vida 24 | 6.67% | £0 | £1.5m |
| | | | Vida 6 | 6.99% | | |
| | | | Vida 36 | 6.80% | | |
| | | 90% | Vida 24 | 6.95% | £0 | £1.5m |
| | | | Vida 6 | 7.59% | | |

^{*}A minimum term of 6 years is required

Additional information Vida Variable Rate (VVR)

Minimum loan £50k 6.55% Set on 01.03.2025

ERC's5 year 5%, 5%, 4%, 3%, 2%

Revert rate
9.19% (VVR + 2.64%)

Fee Saver

Fee free, no assessment fee, free valuation on properties up to $\mathtt{£} \mathtt{lm}$

7 year fixed rate

Available for both purchase and remortgages

| Product | Туре | LTV | Tier | Initial rate | Fee | Max loan |
|---------|-----------|-----|---------|--------------|------|----------|
| | Standard | 90% | Vida 36 | 7.15% | | |
| 0.00 | | | Vida 24 | 7.25% | £995 | £1.5m |
| Core | | | Vida 6 | 7.39% | | |
| | Fee Saver | 90% | Vida 36 | 7.30% | £0 | £1.5m |

^{**}A minimum term of 8 years is required

Additional information

Minimum loan £50k

ERC's

7 year 6%, 6%, 5%, 4%, 3%, 2%, 1%

Vida Variable Rate (VVR)

6.55% Set on 01.03.2025

Revert rate

9.19% (VVR + 2.64%)

Fee Saver

Fee free, no assessment fee, free valuation on properties up to £1m

Right to Buy

Purchase only applications from Local Authorities for Right to Buy and from Housing Associations for Right to Acquire Available up to lower of 100% of discounted purchase price or 75% of the open market value.

We will need to see:

- Section 125 or RTA 3 from the Local Authority/Housing Association
- Last 12 months rental payments. Any missed rental payments will be treated as missed mortgage payments for tier allocation

Right to Buy

| Product | LTV | Tier | Initial rate | Fee | Max loan |
|---------------|------|----------|--------------|------|----------|
| | | Vida 36 | 6.99% | | |
| 0 | 750/ | Vida 24 | 7.04% | 2005 | 00 |
| 2 year fixed | 75% | Vida 6 | 7.39% | £995 | £2m |
| | | Packager | 7.79% | | |
| | | Vida 36 | 6.60% | | |
| F | 750/ | Vida 24 | 7.05% | | 00 |
| 5 year fixed* | 75% | Vida 6 | 7.35% | £995 | £2m |
| | | Packager | 7.49% | | |

^{*}A minimum term of 6 years is required

Additional information

Vida Variable Rate (VVR)

Minimum loan £50k

6.55% Set on 01.03.2025

ERC's

Revert rate

2 year 4%, 3% 5 year 5%, 5%, 4%, 3%, 2% 9.19% (VVR + 2.64%)

Valuation Fees

| Property Value | Valuation Fee |
|---------------------|----------------|
| Up to £100,000 | £190 |
| £100,001 - £200,000 | £265 |
| £200,001 - £300,000 | £340 |
| £300,001 - £400,000 | £410 |
| £400,001 - £500,000 | £525 |
| £500,001 - £600,000 | £585 |
| £600,001 - £700,000 | £640 |
| £700,001 - £800,000 | £695 |
| £800,001 - £900,000 | £695 |
| £900,001 - £1m | £745 |
| Over £lm - £1.25m | £1,100 |
| Over £1.25m - £1.5m | £1,220 |
| Over £1.5m - £1.75m | £1,325 |
| Over £1.75m - £2m | £1,565 |
| Over £2m - £2.25m | £1,835 |
| Over £2.25m - £2.5m | £1,955 |
| Over £2.5m - £2.75m | £1,995 |
| Over £2.75m - £3m | £2,115 |
| Over £3m | By negotiation |

For Residential Fee Saver products no assessment fee is payable and one free standard valuation is provided for all properties up to £1m.

No Search indemnity insurance now permitted for residential and BTL remortgage transactions only, other than those under a Fee Saver products, for properties in England and Wales using a specific Vida approved policy - Full details in the UK Finance Handbook.

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