# Residential Product Guide 25th April 2025

FOR INTERMEDIARIES ONLY

### Suitable for:

- Multi-source income
- Self-employed
- Qualified Professionals
- Key workers







#### The Flexible Lender



Loans from £50k up to £3m for F1 and F2, £1m for F3, and £500k for F4 (including fees)

Offers are valid for 4 months

Age 18 years to 75 (at end of term) Term 5 to 40 year

Our Products are not portable

Available to clients with CCJ's & Defaults registered over 6 months ago

Only available via intermediaries offering an advice-based service

#### WHO WE HELP

#### Multi-source income

- We accept multi-source income from employment, self-employment, pensions, UK land and property income or a combination
- We consider 100% of secondary income in many scenarios
- We accept joint borrower, sole proprietor options

#### Self-employed

- We consider applications with a minimum of 1 years' accounts
- We can work on the latest years figures with rationale

#### **Qualified Professionals**

- A wide range of professions accepted. Please see here for the full list.
- Enhanced LTI up to 6x
- Enhanced LTV with products now available up to 90%

#### **Key Workers**

- · Available for armed forces personnel, NHS clinicians, firefighters, teachers and police/ prison officers
- Enhanced LTI up to 5.5x
- Enhanced LTV with products now available up to 90%

# Credit criteria at a glance



| Description   | F1 Our most competitive rates for clients who either just fall outside of the mainstream credit criteria or need flexibilty for reasons such as complex income types, specialist property or a low credit score  | F2 For clients with recent blips within the last 24 months   | F3  For clients who have experienced credit problems in the last 12 months  | F4  For clients with no significant adverse during the last 6 months   |  |  |
|---|--|--|---|--|--|--|
| CCJ's/Court Decree  | 0 registered in 36 months (all CCJ's/Court Decree must be fully satisfied at the time of application)  | 0 registered in 24 months<br>1 unsatisfied (if older than 24 months)<br>to the value of £200 otherwise<br>must be satisfied at application.  | 0 registered in 12 months<br>1 unsatisfied (if older than 12 months)<br>up to the value of £1,000 otherwise<br>must be satisfied at application.  | 0 registered in 6 months<br>2 unsatisfied (if older than 6 months)<br>up to the value of £3,000 otherwise<br>must be satisfied at application.   |  |  |
| Defaults  | 0 registered in 36 months.  Defaults registered within 36 months are considered where the cumulative value is below £250 and relates to mail-order, comms or utilities (excluding credit cards).   | 0 registered in 24 months.  Defaults registered within 24 months are considered where the cumulative value is below £250 and relates to mail-order, comms or utilities (excluding credit cards). | 0 registered in 12 months.  Defaults registered within 12 months are considered where the cumulative value is below £250 and relates to mail-order comms or utilities (excluding credit cards). | 0 registered in 6 months.  Defaults registered within 6 months are considered where the cumulative value is below £500 and relates to mail-order, comms or utilities (excluding credit cards). |  |  |
| Mortgage Arrears  | 0 in 24 months   | 0 in 24 months   | 0 in 24 months  | 0 in 12 months; 1 in 24 months   |  |  |
| Credit Cards, Mail Order,<br>Comms and Utilities                      | Worst status of 3 per account in the last 36 months, with 0 in the last 6 months.  | Worst status of 3 per account in the last 24 months  | Worst status of 3 per account in the last 12 months   | Worst status of 3 per account in the last 6 months   |  |  |
| Unsecured Loan Arrears<br>(Fixed Term)                                | Worst status of 2 per account in the last 36 months, with 0 in the last 6 months   | Worst status of 2 per account in the last 24 months  | Worst status of 2 per account in the last 12 months   | Worst status of 2 per account in the last 6 months   |  |  |
| Bankruptcy/<br>Sequestration/<br>IVA/Trust Deed/CVA &<br>Admin Orders | Bankruptcies/sequestrations discharged, or IVAs, Trust Deeds, CVAs, DROs or LILAs registered against any borrower in the past 6 years  Bankruptcies/sequestrations discharged, or IVAs, Trust Deeds, CVAs, DROs or LILAs satisfied 3 or more years ago can be considered |  |   |  |  |  |
| Short-term Credit   | Applicants v   | who have live short-term credit accounts are no  | t considered  | Max. 1 live short-term credit account considered subject to satisfactory conduct   |  |  |
| Debt Management Plans   | Not Considered   | Debt Mana  | gement Plans considered if 12 months satisfact  | tory conduct   |  |  |
| Repossession &<br>Voluntary Surrender                                 |  | No repossession or voluntary surrer  | nder registered against any borrower  |  |  |  |
|   | All accounts, including de   | efaults, CCJs/Court Decree must be up to dat   | e at application unless otherwise specified   |  |  |  |

## F1 Tier for purchasing and remortgaging



Our F1 tier is perfect for clients who just miss out on the mainstream due to historical credit blips or for those who need a more flexible approach due to complex income, specialist property or a low credit score. Click to view credit criteria.

| F1 2 Year Products                       | Initial Rate %                   | Max LTV                  | Product Fee | Max Loan                       | ERCs   | Notes  |
|--|----------------------------------|--------------------------|-------------|--------------------------------|--------|--|
| 2 Year Fixed                             | 5.59%<br>5.74%<br>6.04%<br>6.34% | 65%<br>75%<br>80%<br>85% | £995        | £3m<br>£1.5m<br>£1m<br>£750k   | 3%, 2% | FTB & Non-FTB  |
| 2 Year Fixed<br>Remortgage Only          | 5.79%<br>5.89%<br>6.19%          | 65%<br>75%<br>80%        | £595        | £3m<br>£1.5m<br>£1m            | 3%, 2% | No application fee and one free standard valuation<br>£300 cashback                            |
| 2 Year Fixed<br>Remortgage Only          | 5.79%<br>5.89%<br>6.19%          | 65%<br>75%<br>80%        | £595        | £3m<br>£1.5m<br>£1m            | 3%, 2% | No application fee and one free standard valuation<br>Fee Assisted Legals                      |
| 2 Year Fixed<br>JBSP                     | 5.99%<br>6.19%<br>6.59%<br>7.09% | 75%<br>80%<br>85%<br>90% | £995        | £1.5m<br>£1m<br>£750k<br>£500k | 3%, 2% | FTB & Non-FTB  |
| 2 Year Fixed<br>Key Worker               | 5.99%<br>6.49%<br>6.99%          | 75%<br>85%<br>90%        | £595        | £1.5m<br>£750k<br>£500k        | 3%, 2% | No application fee and one free standard valuation<br>Capital & Interest only<br>FTB & Non-FTB |
| 2 Year Fixed<br>EPC Saver                | 5.94%<br>6.44%                   | 75%<br>85%               | £595        | £1.5m<br>£750k                 | 3%, 2% | One free EPC Plus survey and £1,000 cashback<br>FTB & Non-FTB                                  |
| 2 Year Fixed<br>Green EPC A - C          | 5.74%<br>6.34%                   | 75%<br>85%               | £595        | £1.5m<br>£750k                 | 3%, 2% | Free Valuation<br>Capital & Interest only<br>FTB & Non-FTB                                     |
| 2 Year<br>Discount Special               | 7.04%<br>(Reversion - 2.45%)     | 75%                      | £995        | £1m                            | None   | £350 cashback<br>Early remortgaging is not available on Special products.                      |
| 2 Year Discount<br>Special Professionals | 7.14%<br>(Reversion - 2.35%)     | 75%                      | £995        | £1m                            | None   | £350 cashback<br>Early remortgaging is not available on Special products.                      |

CONSUMER DUTY PRODUCT INFORMATION DOCUMENTS

**Core Fixed Products** 

**Core Variable Products** 

**Key Worker Fixed Products** 

**Professionals Variable Products** 

Key Worker Eligibility Document

Professionals Eligibility Document

All loans revert to BBR+4.99%. | Please contact your client at the end of the fixed or discounted period to review their options.

## F1 Tier for purchasing and remortgaging



Our F1 tier is perfect for clients who just miss out on the mainstream due to historical credit blips or for those who need a more flexible approach due to complex income, specialist property or a low credit score. Click to view credit criteria.

| F1 5 Year Products                         | Initial Rate %                              | Max LTV                  | Product Fee | Max Loan                       | ERCs               | Notes  |
|--|---|--------------------------|-------------|--------------------------------|--------------------|--|
| 5 Year Fixed                               | 5.69%<br>5.84%<br>6.09%<br>6.49%            | 65%<br>75%<br>80%<br>85% | £995        | £3m<br>£1.5m<br>£1m<br>£750k   | 5%, 4%, 3%, 2%, 1% | FTB & Non-FTB  |
| 5 Year Fixed<br>Remortgage Only            | 5.89%<br>5.99%<br>6.24%                     | 65%<br>75%<br>80%        | £595        | £3m<br>£1.5m<br>£1m            | 5%, 4%, 3%, 2%, 1% | No application fee and one free standard valuation £300 cashback                               |
| 5 Year Fixed<br>Remortgage Only            | 5.89%<br>5.99%<br>6.24%                     | 65%<br>75%<br>80%        | £595        | £3m<br>£1.5m<br>£1m            | 5%, 4%, 3%, 2%, 1% | No application fee and one free standard valuation<br>Fee Assisted Legals                      |
| 5 Year Fixed<br>JBSP                       | 6.04%<br>6.24%<br>6.64%<br>7.14%            | 75%<br>80%<br>85%<br>90% | £995        | £1.5m<br>£1m<br>£750k<br>£500k | 5%, 4%, 3%, 2%, 1% | FTB & Non-FTB  |
| 5 Year Fixed<br>Key Worker Limited Edition | 5.84%                                       | 75%                      | £595        | £1.5m                          | 5%, 4%, 3%, 2%, 1% | No application fee and one free standard valuation<br>Capital & Interest only<br>FTB & Non-FTB |
| 5 Year Fixed<br>Key Worker                 | 6.59%<br>7.09%                              | 85%<br>90%               | £595        | £750k<br>£500k                 | 5%, 4%, 3%, 2%, 1% | No application fee and one free standard valuation<br>Capital & Interest only<br>FTB & Non-FTB |
| 5 Year Fixed<br>Professionals              | 6.14%<br>6.74%<br>7.24%                     | 75%<br>85%<br>90%        | £995        | £1.5m<br>£750k<br>£500k        | 5%, 4%, 3%, 2%, 1% | £350 cashback<br>FTB & Non-FTB   |
| 5 Year Fixed<br>EPC Saver                  | 6.04%<br>6.49%                              | 75%<br>85%               | £595        | £1.5m<br>£750k                 | 5%, 4%, 3%, 2%, 1% | One free EPC Plus survey and £1,000 cashback<br>FTB & Non-FTB                                  |
| 5 Year Fixed<br>Green EPC A - C            | 5.84%<br>6.39%                              | 75%<br>85%               | £595        | £1.5m<br>£750k                 | 5%, 4%, 3%, 2%, 1% | Free Valuation<br>Capital & Interest only<br>FTB & Non-FTB                                     |
| CONSUMER DUTY PRODU                        | CONSUMER DUTY PRODUCT INFORMATION DOCUMENTS |                          |             | e Fixed Products               | Key Worker F       | ixed Products Professionals Fixed Products   |

Key Worker Eligibility Document

**Professionals Eligibility Document** 

All loans revert to BBR+4.99%. | Please contact your client at the end of the fixed or discounted period to review their options.

# F2 Tier for purchasing and remortgaging



Our F2 tier is eligible for clients with recent credit blips. Click to view credit criteria.

| F2 2 Year Products   | Initial Rate %          | Max LTV           | Product Fee | Max Loan            | ERCs   | Notes         |
|----------------------|-------------------------|-------------------|-------------|---------------------|--------|---------------|
| 2 Year Fixed         | 5.89%<br>5.94%<br>6.14% | 65%<br>75%<br>80% | £995        | £3m<br>£1.5m<br>£1m | 3%, 2% | FTB & Non-FTB |
| 2 Year Fixed<br>JBSP | 6.19%<br>6.39%          | 75%<br>80%        | £995        | £1.5m<br>£1m        | 3%, 2% | FTB & Non-FTB |

| F2 5 Year Products   | Initial Rate %          | Max LTV           | Product Fee | Max Loan            | ERCs               | Notes         |
|----------------------|-------------------------|-------------------|-------------|---------------------|--------------------|---------------|
| 5 Year Fixed         | 5.99%<br>6.04%<br>6.19% | 65%<br>75%<br>80% | £995        | £3m<br>£1.5m<br>£1m | 5%, 4%, 3%, 2%, 1% | FTB & Non-FTB |
| 5 Year Fixed<br>JBSP | 6.24%<br>6.44%          | 75%<br>80%        | £995        | £1.5m<br>£1m        | 5%, 4%, 3%, 2%, 1% | FTB & Non-FTB |

Consumer Duty Product Information Document - Core Fixed Products – All Repayment Types

# F3 and F4 Tiers for purchasing and remortgaging



Our F3 tier is eligible for clients who have experienced credit problems in the last 12 months. Click to view credit criteria.

| F3 2 Year Products | Initial Rate % | Max LTV    | Product Fee | Max Loan     | ERCs   | Notes         |
|--------------------|----------------|------------|-------------|--------------|--------|---------------|
| 2 Year Fixed       | 6.24%<br>6.34% | 65%<br>75% | £995        | £1m<br>£750k | 3%, 2% | FTB & Non-FTB |
|                    |                |            |             |              |        |               |
|                    |                |            |             |              |        |               |
| F3 5 Year Products | Initial Rate % | Max LTV    | Product Fee | Max Loan     | ERCs   | Notes         |

Our F4 tier is eligible for clients with no significant adverse during the last 6 months. Click to view credit criteria.

| F4 2 Year Products | Initial Rate % | Max LTV    | Product Fee | Max Loan | ERCs   | Notes         |
|--------------------|----------------|------------|-------------|----------|--------|---------------|
| 2 Year Fixed       | 6.44%<br>6.54% | 65%<br>75% | £995        | £500k    | 3%, 2% | FTB & Non-FTB |
|                    |                |            |             |          |        |               |
| E4 5 Voor Products | Initial Pate % | May ITV    | Product Foo | May Loan | EPCc   | Notes         |

| F4 5 \ | ear Products | Initial Rate % | Max LTV    | Product Fee | Max Loan | ERCs               | Notes         |
|--------|--------------|----------------|------------|-------------|----------|--------------------|---------------|
| 5 Year | Fixed        | 6.49%<br>6.59% | 65%<br>75% | £995        | £500k    | 5%, 4%, 3%, 2%, 1% | FTB & Non-FTB |

Consumer Duty Product Information Document - Core Fixed Products - All Repayment Types

All loans revert to BBR+4.99%. | Please contact your client at the end of the fixed or discounted period to review their options.

## General Criteria



| Application criteria   |  |
|------------------------|--|
| Minimum age            | 18   |
| Maximum age            | 75 (at end of term)  |
| Maximum borrowers      | 2 (4 if there is a family tie between applicants and max LTV is less than 80%, except for F1 Professionals where the maximum remains at 2 borrowers.)  |
| Location               | England, Wales and Scotland  |
| Minimum income         | No minimum income  |
| Minimum loan           | £50k   |
| Maximum loan           | £3m* for F1 and F2, including fees<br>£1m* for F3, including fees and £500k* for F4, including fees<br>* may vary dependent on product and LTV   |
| Interest only          | Acceptable up to 70% LTV   |
| Part and Part          | Acceptable up to 80% LTV   |
| Minimum property value | £75k   |
| Minimum term           | 5 years  |
| Maximum term           | 40 years   |
| Product End Dates      | All Foundation products have a rolling end date. This means upon completion customers will benefit from their fixed or discounted rate for the full period i.e a 2 year rate will run for 2 years from completion. |

## Valuation fee scale and contact details



| Valuation               | fee scale            |
|-------------------------|----------------------|
| Property value<br>up to | Standard<br>Property |
| £100,000                | £170                 |
| £150,000                | £215                 |
| £200,000                | £245                 |
| £250,000                | £275                 |
| £300,000                | £295                 |
| £350,000                | £315                 |
| £400,000                | £365                 |
| £450,000                | £390                 |
| £500,000                | £420                 |
| £600,000                | £500                 |
| £700,000                | £580                 |
| £800,000                | £645                 |
| £900,000                | £725                 |
| £1,000,000              | £840                 |
| £1,500,000              | £1,335               |
| £2,000,000              | £1,845               |
| £2,500,000              | £2,375               |
| £3,000,000*             | £2,930               |

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All products are subject to a non-refundable application fee of £199 unless otherwise stated.

Please note that for lending in Scotland, we require a physical valuation on all cases - retypes of the home report cannot be accepted.

<sup>\*</sup> Fees for standard properties in excess of £3m are by agreement.