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# Residential Product Guide

### What's New?

Reductions of up to 0.45% across the range Fixed End Dates introduced 95% and 97% 3 & Easy products now part of core range

## **Criteria Highlights**

Maximum age of 80 years considered at end of term
Potential for a term of up to 45 years
All CCJs and defaults less than £250 are ignored
Packager credit tier available for higher adverse
97% LTV 3 & Easy range

# Life needs a specialist lender you can bank on

For intermediary use only. Not intended for retail consumer use. **Correct as of 13.05.25 | Version 65** 

# Contents

Criteria Highlights	3
General and Credit Criteria	4
Customer Credit profile	5
2 year Fixed Rate Products	6
5 year Fixed Rate Products	7
5 year Fixed Rate Fee Saver Products	8
7 year Fixed Rate Products	9
Residential Right To Buy Products	10
Valuation fees	11

# This document is for the use of professional mortgage intermediaries only and not intended for retail consumer use.

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# **Criteria Highlights**

## Impaired and improving credit

- All defaults and CCJs less than £250 are ignored
- Mortgage & unsecured arrears considered
- Applicants with Bankruptcy or IVA's allowed. On Packager Tier, 1 year after discharge

## Self employed

- Minimum 1 years trading required
- 2 years evidence of income required unless only 1 years available due to time trading
- Salary, dividends and net profit considered
- Accepted across all products

### **Joint Borrower Sole Proprietor**

- Up to 4 applicants accepted
- All incomes considered in affordability
- Minimum income of main applicant £15,000
- Parents (including step-parents and parents of a spouse) and children (including step or adopted), siblings, grandparents, aunts, uncles, cousins and nieces/nephews) accepted

## **Contractor and short work history**

- 48x weekly rate for self employed
- Day 1 contractors considered with a minimum 1-years track record of employment within the same line of work
- Minimum 3 months remaining on current contract
- Contractors of any profession
- CIS workers & Umbrella contractors accepted

## EU/EEA/Swiss and Foreign nationals

Acceptable Visas:-

- EU/EEA/Swiss with Settled Status
- EU/EEA/Swiss with Pre-Settled Status
- Foreign National with Indefinite Leave to Remain
- Family Visa
- Tier 1 (Entrepreneur Visa only)
- Tier 2 (Skilled Worker)
- UK Ancestry Visa
- British National (Overseas) Visa
- Senior or Specialist Worker visa
- Health and Care Worker Visa

### **Specialist properties**

- Ex-Public Sector properties
- New Build
- · Flats above or adjacent to commercial accepted
- High-rise flats considered with no restrictions on the maximum number of storeys
- Right to Buy properties now accepted

### 3 & Easy: 97% LTV

- Up to 97% LTV products with Fee Saver options
- Maximum loan of £750,000
- 5 and 7 year fixed options
- Available to first time buyers, home movers and for remortgages

# General and Credit Criteria

#### **Application Criteria** Assessment Fee £195. No application fee payable on Fee Saver Range. Product fees can be added to loan above max LTV except 97%. Interest only up to 75% LTV **Product Fee** including fees Where ERCs exist, up to 10% in any rolling 12-month period. As no ERCs on variable products **Overpayments** there is no restriction on overpayments Age 21 years at application and up to 80 years at the end of term Maximum number of applicants 4 (all incomes considered) Minimum income One applicant must earn at least £15,000 Minimum loan £50,000 Maximum loan £2m up to 75%, £1.5m up to 90%, £750k up to 97%. 5-45 years. Any products selected with a fixed rate of 5 or more years, 1 extra year must to be Term applied to the term Up to 75% LTV, Maximum loan £1m. Interest only Not available for applicants who are already retired or are looking to borrow into retirement FTBs Accepted on all products across the full range Considered even within 6 months since purchase or last remortgage, subject to underwriter Remortgage discretion **Debt Consolidation** Available up to 85% LTV Locations Mainland England, Scotland and Wales. Postcode restrictions apply in Scotland

# **Customer Credit Profile**

See where your customer fits within our Vida tiers

Criteria	VIDA 36	VIDA 24 VIDA 6		PACKAGER		
Months since last default ≥ £250	0 in 36	0 in 24 0 in 6		Considered <6 months		
Months since last CCJ 2 £250	0 in 36	0 in 24	0 in 6	Considered <6 months		
Worst Status Secured Payments* (months)	0 in last 36	3 in last 24		Considered (no max)		
	No secured arrears allowed within the last 6 months					
Number of missed unsecured payments 2 £250 in the last 6 months**	1 in 6	2 in 6 3 in 6		Considered (no max)		
Bankruptcy / IVA / DRO / Trust Deed	3 years + 1 year +					
Previous repossessions	6 years + 3 yea					

\*All historic secured arrears must have been made up to date for at least 6 months prior to application.

- \*\*Unsecured includes unsecured loans, hire purchases, store cards, credit cards and current accounts.
- Debt Management Plan/Debt Arrangement Schemes may be considered at Underwriter discretion subject to satisfactory affordability and conduct checks.

#### **Higher LTV Credit Requirements**

- All LTVs above 90% require the customer's credit file to be up to date with no current arrears on major unsecured items\*.
- For Vida 24 and Vida 6 products, any LTV above 85% requires the customer's credit file to be up to date with no current arrears on major unsecured items\*.

\*Unsecured includes unsecured loans, hire purchases, store cards, credit cards and current accounts

Should your customer have adverse that falls outside of our three Credit Tiers above, we still may be able to help with our Packager Tier. Our 15 Packager Partners have access to this exclusive credit tier and products. Take a look at **'Our Packagers'** on page 11 to find out who we work with.

## 2 year fixed rate

Available for both purchase and remortgages

Product	Туре	LTV	Tier	Initial rate	Fee	Max loan
			Vida 36	6.21%		£2m
			Vida 24	6.37%	£995	
		75%	Vida 6	6.58%	2333	
			Packager	6.99%		
			Vida 36	6.36%	£995	
		80%	Vida 24	6.38%		£1.5m
	Standard		Vida 6	6.62%		
			Vida 36	6.79%		
		85%	Vida 24	6.80%	£995	£1.5m
			Vida 6	7.03%		
			Vida 36	6.92%	£995	£1.5m
		90%	Vida 24	7.25%		
Core			Vida 6	7.69%		
			Vida 36 7.04%			
		75%	Vida 24	7.24%	£0	£2m
			Vida 6	7.44%		
			Vida 36	7.19%	£0	
		80%	Vida 24	7.26%		£1.5m
	Fee Saver		Vida 6	7.63%		
	ree suver		Vida 36	7.35%		
		85%	Vida 24	7.42%	£0	£1.5m
			Vida 6	7.78%		
			Vida 36	7.42%		
		90%	Vida 24	7.75%	£0	£1.5m
			Vida 6	8.19%		

#### Additional information

Minimum loan £50k

Vida Variable Rate(VVR) 6.55% set on 01.03.2025 **Revert rate** 9.19% (VVR + 2.64%) **Fee Saver** Fee free, no assessment fee,

free valuation on properties up to £500k

ERC's 2 year 4% until 30/11/2026 3% until 30/11/2027 Product terms fixed until: 2 year - 30/11/2027

## 5 year fixed rate

Available for both purchase and remortgages

Product	Туре	LTV	Tier	Initial rate	Fee	Max loan			
			Vida 36	5.80%		£2m			
			Vida 24	5.81%	£995				
		75%	Vida 6	6.00%					
			Packager	6.88%					
			Vida 36	5.86%					
		80%	Vida 24	5.90%	£995	£1.5m			
			<b>Vida 6</b> 6.14%	6.14%					
		85%	Vida 36	6.09%	£995	£1.5m			
Core	Standard		Vida 24	6.37%					
			Vida 6	6.59%					
						Vida 36	6.21%		
		90%	Vida 24	6.61%	£995	£1.5m			
			Vida 6	7.29%					
		05%	Vida 36	6.80%	£995	£750k			
		95%	Vida 24	6.89%					
				97% 3& EASY	Vida 36	7.14%	£995	£750k	

**Revert rate** 

9.19% (VVR + 2.64%)

\*A minimum term of 6 years is required

**Additional information** 

Minimum loan £50k

Vida Variable Rate(VVR) 6.55% set on 01.03.2025

#### ERC's

5 year

5% until 30/11/2026 5% until 30/11/2027 4% until 30/11/2028 3% until 30/11/2029 2% until 30/11/2030 Product terms fixed until: 5 year - 30/11/2030

### 5 year fixed rate - Fee Saver

Available for both purchase and remortgages

Product	Туре	LTV	Tier	Initial rate	Fee	Max loan	
			Vida 36 6.13%	6.13%		£2m	
		75%	Vida 24	6.14%	£0		
			Vida 6	6.34%			
			Vida 36	6.19%			
		80%	Vida 24	6.24%	£0	£1.5m	
			Vida 6	6.49%	-		
			Vida 36	6.36%	£0	£1.5m	
Core		85%	Vida 24	6.67%			
Core	ree Saver	Fee Saver	Vida 6	6.94%			
				Vida 36	6.59%		
		90%	Vida 24	6.89%	£0	£1.5m	
			Vida 6	7.59%			
		95%	Vida 36	7.10%			
	_		Vida 24	7.24%		£750k	
		97% <b>3&amp;</b> EASY	Vida 36	7.49%	£0	£750k	

\*A minimum term of 6 years is required

#### Additional information

Minimum loan £50k

#### ERC's

5 year 5% until 30/11/2026 5% until 30/11/2027 4% until 30/11/2028 3% until 30/11/2029 2% until 30/11/2030 Vida Variable Rate(VVR) 6.55% set on 01.03.2025

Product terms fixed until:

**5 year -** 30/11/2030

**Revert rate** 9.19% (VVR + 2.64%)

#### **Fee Saver**

Fee free, no assessment fee, free valuation on properties up to £500k

## 7 year fixed rate

Available for both purchase and remortgages

Product	Туре	LTV	Tier	Initial rate	Fee	Max loan
	90%		Vida 36	6.95%	£995	£1.5m
		90%	Vida 24	7.05%		
			Vida 6	7.15%		
	Standard		Vida 36	7.15%	£995	£750k
Core		95%	Vida 24	7.30%		
		97% 3&EASY	Vida 36	7.55%	£995	£750k
		90%	Vida 36	7.05%	£0	£1.5m
		<b>0-</b> 0	Vida 36	7.30%		£750k
	Fee Saver	aver 95%	Vida 24	7.45%	- £0	
	97% 3&EASY	Vida 36	7.65%	£0	£750k	

\*\*A minimum term of 8 years is required

#### Additional information Minimum Ioan £50k

tion Vida Variable Rate(VVR) 6.55% set on 01.03.2025

#### ERC's

7 year 6% until 30/11/2026 6% until 30/11/2027 5% until 30/11/2029 3% until 30/11/2030 2% until 30/11/2031

## Product terms fixed until:

**7 year -** 30/11/2032

**Revert rate** 9.19% (VVR + 2.64%)

#### **Fee Saver**

Fee free, no assessment fee, free valuation on properties up to £500k

## **Right to Buy**

Purchase only applications from Local Authorities for Right to Buy and from Housing Associations for Right to Acquire Available up to lower of 100% of discounted purchase price or 75% of the open market value.

#### We will need to see:

- Section 125 or RTA 3 from the Local Authority/Housing Association
- Last 12 months rental payments. Any missed rental payments will be treated as missed mortgage payments for tier allocation

## **Right to Buy**

Product	LTV	Tier	Initial rate	Fee	Max loan
	2 year fixed 75%	Vida 36	6.79%		
		Vida 24	6.84%	0005	00
2 year fixed		Vida 6	7.19%	£995	£2m
		Packager	7.44%		
		Vida 36	6.40%		
5 year fixed* 75%		Vida 24	6.60%		
	/5%	Vida 6	6.95%	£995	£2m
	Packager	7.19%			

\*A minimum term of 6 years is required

Vida Variable Rate(VVR) 6.55% set on 01.03.2025

Minimum loan £50k

**Additional information** 

#### ERC's

2 year 4% until 30/11/2026 3% until 30/11/2027

#### 5 year

5% until 30/11/2026 5% until 30/11/2027 4% until 30/11/2028 3% until 30/11/2029 2% until 30/11/2030

#### **Product terms fixed until:**

2 year - 30/11/2027 5 year - 30/11/2030

#### **Revert rate** 9.19% (VVR + 2.64%)

10

# **Valuation Fees**

Property Value	Valuation Fee
Less than £100,000	£175
£100,000 - £200,000	£245
£200,001 - £300,000	£310
£300,001 - £400,000	£370
£400,001 - £500,000	£475
£500,001 - £600,000	£585
£600,001 - £700,000	£640
£700,001 - £800,000	£695
£800,001 - £900,000	£695
£900,001 - £1m	£745
Over £1m - £1.25m	£1,100
Over £1.25m - £1.5m	£1,220
Over £1.5m - £1.75m	£1,325
Over £1.75m - £2m	£1,565
Over £2m - £2.25m	£1,835
Over £2.25m - £2.5m	£1,955
Over £2.5m - £2.75m	£1,995
Over £2.75m - £3m	£2,115
Over £3m	By negotiation

For Residential Fee Saver products no assessment fee is payable and one free standard valuation is provided for all properties up to £500k.

A surveyor may be asked to carry out a physical valuation or a remote valuation without visiting the property.

No Search indemnity insurance now permitted for residential and BTL remortgage transactions only, other than those under a Fee Saver products, for properties in England and Wales using a specific Vida approved policy – Full details in the UK Finance Handbook.

