Intermediary Product Guide



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- No maximum age
- No minimum income
- Up to 4 applicants (utilising all incomes)
- Gifted deposits
- Lending in/into retirement permitted
- JBSP across all products no further LTV caps applied
- Complex incomes accepted
- Latest years income considered
- Benefit incomes accepted

If you currently have a case ongoing and would like to change to a different product, please inform our Mortgage Admin Team via email.

If the case is currently with an underwriter the application fee of £125.00 will be charged to instruct the product switch.

Unique Selling Points

- Applicants residing in all countries considered
- All foreign currencies considered
- 4.5x income multiple cap (no cap on £ for £ remortgages)
- Range of construction types accepted
- New build houses up to 90% LTV/Flats up to 80%*
- No minimum equity for IO applications (sale of property permitted)



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Residential Discount

Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
13212	3.25% Two Year Discount	4.94%	£25,000 - £1,000,000	7.90%	60%	Purchase & Remortgage	ERC: 1% of the current balance for first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£499 arrangement fee	8.19%
13213	3.15% Two Year Discount	5.04%	£25,000 - £1,000,000	7.90%	75%	Purchase & Remortgage	ERC: 1% of the current balance for first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£499 arrangement fee	8.19%
13214	2.85% Two Year Discount	5.34%	£25,000 - £1,000,000	8.00%	90%	Purchase & Remortgage	ERC: 1% of the current balance for first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£499 arrangement fee	8.19%

Residential products are not eligible for ex-pat applications.

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Residential Interest Only

Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
13197	2.75% Residential Interest Only Discount for Term	5.44%	£25,000 - £1,000,000	5.60%	75%	Purchase & Remortgage	ERC: 1% of the current balance in the first year and 0.5% for years 2 and 3 OC: Can repay 10% of the advance amount in each of the first 3 years without penalty	£499 arrangement fee	8.19%

Residential Large Loan

Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
13184	2.55% Discount for Term Large Loan	5.64%	£1,000,000 - £1,490,000	5.90%	75% (70% IO)	Purchase & Remortgage	ERC: 1.5% of the current balance in the first year, 1.0% in the second year and 0.5% in the third year	£1,495 arrangement fee	8.19%
							OC: Can repay 10% of the advance amount in each of the first 3 years without penalty		
13185	2.45% Discount for Term Large Loan	5.74%	£1,500,000 - £1,990,000	6.00%	75% (60% IO)	Purchase & Remortgage	ERC: 1.5% of the current balance in the first year, 1.0% in the second year and 0.5% in the third year	£2,495 arrangement fee	8.19%
							OC: Can repay 10% of the advance amount in each of the first 3 years without penalty		
13186	2.35% Discount for Term Large Loan	5.84%	£2,000,000 - £2,500,000	6.10%	60% (50% IO)	Purchase & Remortgage	ERC: 1.5% of the current balance in the first year, 1.0% in the second year and 0.5% in the third year	£2,995 arrangement fee	8.19%
							OC: Can repay 10% of the advance amount in each of the first 3 years without penalty		

Residential products are not eligible for ex-pat applications.

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Ex-Pat Discount

We do r	not require applica	ants to work	k for a multi-natio	nal compa	ny Application	s accepted from	a wide range of countries Over 160 currenc	ies accepted	
Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
25161	2.99% Expat BTL Two Year Discount	5.70%	£25,000 - £1,000,000	8.50%	70%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.69%
25162	2.79% Expat BTL Two Year Discount	5.90%	£25,000 - £1,000,000	8.60%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.69%
13215	2.64% Expat Residential Two Year Discount	5.55%	£25,000 - £1,500,000	8.10%	60%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.19%
13216	2.44% Expat Residential Two Year Discount	5.75%	£25,000 - £1,500,000	8.10%	85%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.19%
25163	2.89% Expat Holiday Let Two Year Discount	5.80%	£25,000 - £1,000,000	8.50%	70%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.69%
25164	2.69% Expat Holiday Let Two Year Discount	6.00%	£25,000 – £1,000,000	8.60%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.69%

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Ex-Pat Residential Large Loan

We do I	not require applic	cants to worl	k for a multi-natic	nal comp	any Applicati	ons accepted from	a wide range of countries Over 160 curren	ncies accepted	
Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees [*] /Incentives/ Notes	SVR Rate
13217	2.40% Expat Residential Two Year Discount	5.79%	£1,000,000 - £1,490,000	8.10%	75% (70% IO)	Purchase & Remortgage	ERC: 1% of the current balance for first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£1,495 arrangement fee	8.19%
13218	Large Loan 2.25% Expat Residential Two Year Discount	5.94%	£1,500,000 - £1,990,000	8.20%	75% (60% IO)	Purchase & Remortgage	ERC: 1% of the current balance for first year and 0.5% for the second year OC: Can repay 10% of the advance amount	£2,495 arrangement fee	8.19%
13219	2.10% Expat Residential	6.09%	£2,000,000 - £2,500,000	8.20%	60% (50% IO)	Purchase &	in each of the first 2 years without penalty ERC: 1% of the current balance for first year and 0.5% for the second year	£2995 arrangement fee	8.19%
	Two Year Discount Large Loan		£2,000,000			Remortgage	OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	unungementiee	

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Holiday Let

Affordability based on rental yield

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Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
25148	3.76% Holiday Let Two Year	4.93%	£25,000 - £1,000,000	8.30%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year	£750 arrangement fee	8.69%
	Discount						OC: Can repay 10% of the advance amount in each of the first 2 years without penalty		

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Buy to	o Let								
Consun	ner BTLs accepted	. k	Affordability assesse	d on incom	ne where rental does	not fit			
Code	Product	Curre Rate	nt Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
25147	3.76% BTL Two Year Discount	4.93%	£25,000 – £1,000,000	8.30%	80%	Purchase & Remortgage	ERC: 1% of the current balance in the first year and 0.5% for the second year	£750 arrangement fee	8.69%
							OC: Can repay 10% of the advance amount in each of the first 2 years without penalty		

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Self-I	Build								
Flexibilit	y to the different p	project stag	Moder	n methods	of construction consid	dered			
Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
13191	2.40% Self- Build Discount for Term - Advance	6.29%	£25,000 - £1,000,000	6.60%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£1,000 arrangement fee	8.69%
13192	2.50% Self- Build Discount for Term - Arrears	6.19%	£25,000 - £1,000,000	6.50%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£1,000 arrangement fee	8.69%
13193	2.60% Eco Self- Build Discount for Term - Advance	6.09%	£25,000 - £1,000,000	6.40%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£1,000 arrangement fee	8.69%
13198	2.90% Eco Self- Build Discount for Term - Arrears	5.79%	£25,000 - £1,000,000	6.00%	80%	Purchase & Remortgage	ERC: 1% of the current balance for the first year and 0.5% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£1,000 arrangement fee	8.69%

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable - see Valuation Fee Scale on our website) are payable on all products.



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Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge Overpayment Charge (OC		Fees*/Incentives/ Notes	SVR Rate
10190	5.44% Two Year Fixed Residential Further Advance	5.44%	£5,000 – £1,000,000	8.20%	80%	Purchase & Remortgage	ERC: 3% of the current balan year and 1% for the remaini OC: Can repay 10% of the sy each of the first two years y	ng year witch amount in	£O	8.19%
	at Further / not require applic			nal comp	any Applicati	ons accepted from	a wide range of countries	Over 160 curren	cies accepted	
Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge Overpayment Charge (OC		Fees*/Incentives/ Notes	SVR Rate
10191	6.25% Two Year Fixed Expat Residential Further Advance	6.25%	£5,000 - £1,000,000	8.40%	80%	Purchase & Remortgage	ERC: 3% of the current balar year and 1% for the remainir OC: Can repay 10% of the sv each of the first two years w	ng year /itch amount in	£O	8.19%
25157	6.25% Two Year Fixed Expat BTL Further Advance	6.25%	£5,000 - £1,000,000	8.80%	80%	Purchase & Remortgage	ERC: 3% of the current balan year and 1% for the remainir OC: Can repay 10% of the sv each of the first two years w	ng year <i>v</i> itch amount in	£O	8.69%
25158	6.25% Two Year Fixed Expat Holiday	6.25%	£5,000 - £1,000,000	8.80%	80%	Purchase & Remortgage	ERC: 3% of the current balar year and 1% for the remainir OC: Can repay 10% of the sv	ng year	£0	8.69%

Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
10190	5.44% Two Year Fixed Residential Further Advance	5.44%	£5,000 – £1,000,000	8.20%	80%	Purchase & Remortgage	ERC: 3% of the current balance for the first year and 1% for the remaining year OC: Can repay 10% of the switch amount in each of the first two years without penalty	£O	8.19%
	at Further / not require applice			nal compo	any Applicatio	ons accepted from	a wide range of countries Over 160 currer	ncies accepted	
Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
10191	6.25% Two Year Fixed Expat Residential Further Advance	6.25%	£5,000 – £1,000,000	8.40%	80%	Purchase & Remortgage	ERC: 3% of the current balance for the first year and 1% for the remaining year OC: Can repay 10% of the switch amount in each of the first two years without penalty	£O	8.19%
25157	6.25% Two Year Fixed Expat BTL Further Advance	6.25%	£5,000 – £1,000,000	8.80%	80%	Purchase & Remortgage	ERC: 3% of the current balance for the first year and 1% for the remaining year OC: Can repay 10% of the switch amount in each of the first two years without penalty	£O	8.69%
25158	6.25% Two Year Fixed Expat Holiday	6.25%	£5,000 - £1,000,000	8.80%	80%	Purchase & Remortgage	ERC: 3% of the current balance for the first year and 1% for the remaining year OC: Can repay 10% of the switch amount in	£O	8.69%



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Holiday Let Further Advance

Affordability based on rental yield

Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
25156	6.05% Two Year Fixed Holiday Let Further Advance	6.05%	£5,000 – £1,000,000	8.70%	80%	Purchase & Remortgage	ERC: 3% of the current balance for the first year and 1% for the remaining year OC: Can repay 10% of the switch amount in each of the first two years without penalty	£O	8.69%
-	o Let Furth mer BTLs accepted			d on incon	ne where rental doe	es not fit			
-					ne where rental doe Max LTV	es not fit Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate

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Code	Product	Current Rate	Min/Max ADV	APRC	Max LTV	Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate
25156	6.05% Two Year Fixed Holiday Let Further Advance	6.05%	£5,000 – £1,000,000	8.70%	80%	Purchase & Remortgage	ERC: 3% of the current balance for the first year and 1% for the remaining year OC: Can repay 10% of the switch amount in each of the first two years without penalty	£O	8.69%
Dunz +	o Lot Furth		8 1000						
-	o Let Furth ner BTLs accepted			d on incon	ne where rental doe	es not fit			
-					ne where rental doe Max LTV	es not fit Purchase or Remortgage	Early Repayment Charge (ERC) Overpayment Charge (OC)	Fees*/Incentives/ Notes	SVR Rate



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Representative example



A mortgage of **£263,962.00** payable over **20** years on our discounted rate at **1.50%** below the Society's Residential Standard Variable Rate of **8.19%** (variable) for the mortgage term of **20** years would require **240** monthly payments of **£1,997.67** plus one initial interest payment of **£1,499.81**.

The total amount payable would be **£481,575.61** made up of the loan amount plus interest **(£216,978.61)** and Valuation fee **(£360)**, CHAPS fee **(£25)**, Application fee **(£125)** and Discharge fee **(£125)**.

The overall cost for comparison is **7.00%** APRC representative.



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Basic packaging requirements

The basic packaging requirements for an underwriter to review your case:

- Fully Completed Application Form on DPR
- Signed Mortgage Application Declaration/Fee Declaration
- Valuation fee (including £125 application fee). Please refer to our <u>Valuation Fee Scale</u>

Employed

- 1 Months most recent Bank Statement for all personal current Accounts held
- 3 Months Payslips

Self Employed

- 1 Months most recent Bank Statement for all personal current Accounts held
- 3 Months' Bank Statements for all business current Accounts (6 months if only 1 years Accounts)
- SA302's & Tax Calculations with corresponding Tax Overviews as proof of income for the last 3 years



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Ad-hoc packaging requirements

- If applicant has any other properties whatsoever, mortgaged or unencumbered (BTL/resi/ holiday home) - completed **Property Schedule is** required.
- **Proof of retirement income** is required when applicant is within 10 years of desired retirement age at the time of application.
- **Proof of rental payment** covering 12 months where **applicable.** Bank statements are required where Tenancy is not via a Professional Letting Agent or Private Landlord's reference. A reference alone is acceptable where Tenancy is managed by Letting Agent.

- **Proof of mortgage** payments, covering 12 months, where applicable.
- Proof of Deposit.
- Three Year's Proof of **Residency** if the applicant is not on Voters Roll.
- LMS declaration form.
- Consent to Mortgage form is required when there will be any persons residing in the property on completion age 17 or over.
- BTL Supplementary Declaration
- Memorandum of Sale of Housing Association for all Shared Ownership cases.
- Right to Buy Notice from Council for all Right to Buy Cases.



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Self-build packaging requirements

Our packaging requirements for Self-Build cases are below:

- If the applicant is not a tradesperson themselves or is a tradesperson and does not have a project supervisor, we will require a professional project manager. Confirmation will be required along with qualifications
- A firm timetable for construction of the property is required
- <u>Schedule of Works</u> which must include a contingency amount of 20%
- Outline planning consent for the type of property the applicant intends to build with at least two years' consent remaining is required
- Ten years' structural warranty is required. List of main providers are held on the UK Finance Handbook. Other providers may be considered subject to checks of the UK Finance handbook

- Site insurance and a copy of the insurance schedule will be required with a minimum of the following included:
 - £5 million public liability
 - £10 million employers' liability
 - Contract works (for the re-instatement value)
 - Dudley Building Society to be noted as mortgagee
- Site insurance will be accepted from a set list of providers. Other providers may be considered subject to checks of the UK Finance handbook
- Before building commences the valuer must have sight of the detailed planning and building regulations approvals. A Builders Notice will not be acceptable
- Architects' plans and specifications for the property



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