# **pepper**money

## First Homes Residential Product Guide

## April 2025

- Broad range & better service
- Rates starting at 5.79% & dedicated Case Owner from application to offer
- Manual underwriting by a team of skilled decision makers



## Version 2.6

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### Highlights of our wide ranging criteria

#### **No Credit Scoring**

- We don't credit score to make decisions
- We don't credit score to determine product selection
- What you see is what you get
- Manual underwriting by a team of skilled decision makers

#### **Capital Raising**

- To our maximum LTVs for most legal purposes
- Debt consolidation to maximum LTVs

#### Minimum Income £18k

- Can be the combined income of both applicants
- Must be earned income
- 100% of secondary income accepted

#### CCJs

- Don't need to be satisfied
- No value limit
- Can be registered as recently as 24 months ago

#### Defaults

- Don't need to be satisfied
- No value limit
- Can be registered as recently as 24 months ago

#### Self-Employed

- Across the entire range
- Minimum of 1 year's trading
- Net profit for Sole Traders
- Salary and dividends for Company Directors
- Net profit accepted for Company Directors who own a majority share.
- Additional remuneration add back allowed where applicants own 100% of the Company
- Latest year's figures used for affordability

#### **Day Rate Contractors**

- Income assessed based on daily rate whether selfemployed, limited Company or umbrella Company
- Minimum 12 months history and 3 months' bank statements
- Average or current day rate to be minimum of £200 per day

#### **First Time Buyers**

• 100% cash gifted deposit acceptable with proof of 12 months rental history or household upkeep

#### Strong Approach to Affordability

Allowance etc.

- 100% of shift allowance, bonus
- Flexibility around non-court ordered maintenance and many regular benefits e.g. Working Family Tax Credit, Child Benefit, Universal Credit, Disability Living
- 5 year fixed rates calculated at pay rate

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#### Pepper48 - First Homes

#### LMR = 5.05%

Correct as of 15<sup>th</sup> May 2025

Suitable for customers that haven't had a CCJ or Default in the last 48 months

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Reversion Rates (LMR +)	Product Code
5 Years	70%	95	5.79%	£250	3.75%	FH50037
ERC:						

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Reversion Rates (LMR +)	Product Code
2 Years	70%	95	6.09%	£250	3.75%	FH20037
ERC:			3%	2%		

#### Pepper48 First homes - Credit Criteria

Application fee = £150 \*For Free Valuation products: One free standard valuation for properties valued up to £500,000.

Credit Criteria						
CCJs:	0 registered in 48 months					
Default:	0 registered in 48 months					
CCJ/Default Value:	No limit					
Secured Missed Payments:	0 in 48 months (No arrears balance in last 6 months)					
Bankruptcy/IVA:	Discharged > 6 years ago					
Reposessions:	None in last 6 years					
Debt Management Plan:	Considered if satisfied over 12 months ago					

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#### Pepper36 - First Homes

#### LMR = 5.05%

Correct as of 15<sup>th</sup> May 2025

Suitable for customers that haven't had a CCJ or Default in the last 36 months

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Reversion Rates (LMR +)	Product Code
5 Years	70%	95	5.94%	£250	3.75%	FH50038
ERC:						

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Reversion Rates (LMR +)	Product Code
2 Years	70%	95	6.24%	£250	3.75%	FH20038
ERC:			3%,	2%		

#### Pepper36 First homes - Credit Criteria

Application fee = £150 \*For Free Valuation products: One free standard valuation for properties valued up to £500,000.

Credit Criteria					
CCJs:	0 registered in 36 months				
Default:	0 registered in 36 months				
CCJ/Default Value:	No limit				
Secured Missed Payments:	0 in 36 months (No arrears balance in last 6 months)				
Bankruptcy/IVA:	Discharged > 6 years ago				
Reposessions:	None in last 6 years				
Debt Management Plan:	Considered if satisfied over 12 months ago				

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#### Pepper24 - First Homes

#### LMR = 5.05%

Correct as of 15<sup>th</sup> May 2025

Suitable for customers that haven't had a CCJ or Default in the last 24 months

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Reversion Rates (LMR +)	Product Code
5 Years	70%	95	6.34%	£250	3.75%	FH50039
ERC:						

Term	Product LTV	Loan to Purchase Price	Initial Rate	Product Fee	Reversion Rates (LMR +)	Product Code
2 Years	70%	95	6.64%	£250	3.75%	FH20039
ERC:			3%	2%		

#### Pepper24 First homes - Credit Criteria

Application fee = £150 \*For Free Valuation products: One free standard valuation for properties valued up to £500,000.

Credit Criteria					
CCJs:	0 registered in 24 months				
Default:	0 registered in 24 months				
CCJ/Default Value:	No limit				
Secured Missed Payments:	0 in 24 months (No arrears balance in last 6 months)				
Bankruptcy/IVA:	Discharged > 6 years ago				
Reposessions:	None in last 6 years				
Debt Management Plan:	Considered if satisfied over 12 months ago				

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Key Criteria								
Applicants		Loan Size						
Minimum Age	21 years	Minimum	£25,001					
Maximum Age	80 years at end of term. The term cannot extend beyond applicants stated retirement age. Maximum allowable stated retirement age of 75	Maximum	Up to £750,000 available up to 95% Loan to Purchase Price for houses and 90% for flats (including fees). Maximum LTV of 70%					
	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts	Property Value						
Self-Employed		Minimum	£70,000					
		Term						
Remortgages		Minimum	5 years and 1 month					
Remortgages	First Homes remortgage applications are not acceptable.	Maximum	35 years					