

# Broker Product Guide

Rates correct as at 28 July 2026



For Broker Use Only

## Contents

|                                                                     |            |
|---------------------------------------------------------------------|------------|
| More support                                                        | p2         |
| Residential up to £3m - UK borrowers                                | p3         |
| Residential large loans - UK borrowers<br>- Limited edition product | p4<br>p5   |
| Buy to let - UK borrowers<br>- No fee                               | p6<br>p7   |
| Residential - Expats & Overseas borrowers<br>- No fee               | p8<br>p9   |
| Buy to let - Expats & Overseas borrowers<br>- No fee                | p10<br>p11 |
| Holiday let<br>- No fee                                             | p12<br>p13 |
| Bridging finance                                                    | p14        |
| Valuation fees                                                      | p15        |

**Complete<sup>FS</sup>**  
Your specialist packager distributor

023 8045 6999  
enquiries@complete-fs.co.uk  
www.complete-fs.co.uk



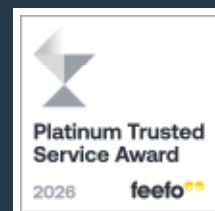
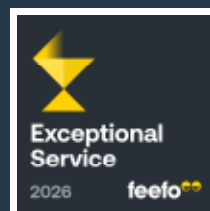
- Loans of £200k - £5m
- Principle security located in England, Wales or mainland Scotland\*
- Up to four applicants
- Minimum age 18 with maximum age 85 for residential.  
No maximum age for let or bridging solutions.

We're here to support you and your clients through the current economic climate.  
More information on page 2.

\*We lend in mainland Scotland for residential purposes.

© Market Harborough Building Society

Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Reference No 206041



SM227/07.26.3

## Discount Now. Fix Later.

Enhanced flexibility for your clients

To give clients added choice as the market moves at pace, we're offering extra flexibility once a mortgage offer is issued.

For a limited time, clients selecting a discounted product on their application can make one switch to a fixed rate before completion, without paying the £299 product change fee.

The fixed rate must be chosen from products available at the time of the switch. This applies only to moves from discounted to fixed rates, not between fixed rates.

For more details, please contact your nearest BDM.

### Product end dates

Our product end dates are:

- 31 January
- 30 April
- 31 July
- 31 October

These reset in February, May, August and November at the beginning of the month.



### Our product withdrawal commitment

As part of our Best for Brokers Promise, we'll always give more than 24 hours' notice before withdrawing products.

# Residential up to £3m - UK borrowers

## Available in England, Wales and mainland Scotland

|                 |       |                    |                       |
|-----------------|-------|--------------------|-----------------------|
| Application fee | £299  | Procuration fee    | 0.35%                 |
| Minimum loan    | £200k | Valuation fee      | See fee scale         |
| Maximum loan    | £3m   | Overpayments (OPs) | See specific products |

| Tier 1                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                       |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 75% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | UK residents only<br><br>Loans up to £2m<br><br>Lending into retirement<br><br>Self-employed<br><br>Joint borrower sole proprietor or multi-generation<br><br>Less than 20% of the loan for debt consolidation<br><br>Second homes or simple annexes<br><br>Cosmetic property improvements (i.e. kitchen/bathroom replacement) |
| Discount until 31/01/2029 | 5.05% | £1,495      | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                |
| Fixed until 31/01/2029    | 5.83% | £1,495      | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                |
| Fixed until 31/01/2030    | 5.85% | £1,495      | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                |
| Fixed until 31/01/2032    | 5.87% | £1,495      | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                |

| Tier 2                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | Tier 1 +<br><br>Loans up to £3m<br><br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)<br><br>Complex property (acreage, listed etc.)<br><br>Interest only<br><br>Partially let properties* (i.e. rent-a-room)<br><br>Vested share or other complex income<br><br>Returning Expats<br><br>Affordability on >2 incomes<br><br>>4.5x income (subject to affordability)<br><br>Less than 70% of the loan for debt consolidation |
| Discount until 31/01/2029 | 5.20% | £1,495      | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2029    | 5.98% | £1,495      | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2030    | 6.00% | £1,495      | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2032    | 6.02% | £1,495      | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

| Tier 3                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                 |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | Tier 2 +<br><br>Part commercial use<br><br>Significant refurbishment** (max LTV 70%)<br><br>Consent to let* (let annexe/outbuildings etc.)<br><br>>6x income (subject to affordability)<br><br>Foreign nationals<br><br>More than 70% of the loan for debt consolidation |
| Discount until 31/01/2029 | 6.05% | £1,495      | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                          |
| Fixed until 31/01/2029    | 6.83% | £1,495      | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                          |
| Fixed until 31/01/2030    | 6.85% | £1,495      | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                          |
| Fixed until 31/01/2032    | 6.87% | £1,495      | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                          |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*Available in England and Wales.

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Residential Large Loan - UK borrowers

### Available in England, Wales and mainland Scotland

|                           |       |                    |             |                                                                                                              |     |                                                                    |
|---------------------------|-------|--------------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|--------------------------------------------------------------------|
| Application fee           | £299  | Procuration fee    |             |                                                                                                              |     | 0.35%                                                              |
| Minimum loan              | £3m   | Valuation fee      |             |                                                                                                              |     | See fee scale                                                      |
| Maximum loan              | £5m   | Overpayments (OPs) |             |                                                                                                              |     | See specific products                                              |
| Tier 1                    |       |                    |             |                                                                                                              |     | Criteria                                                           |
| Up to 70% LTV             | Rate  | Product fee        | Revert rate | ERC %                                                                                                        | OPs | UK residents only                                                  |
| Discount until 31/01/2029 | 5.09% | £2,495             | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% | Self-employed                                                      |
| Fixed until 31/01/2029    | 5.87% | £2,495             | 7.24%       | 3% until 31/01/2029                                                                                          | 10% | Joint borrower sole proprietor or multi-generation                 |
| Fixed until 31/01/2030    | 5.89% | £2,495             | 7.24%       | 3% until 31/01/2030                                                                                          | 10% | Lending into retirement                                            |
| Fixed until 31/01/2032    | 5.91% | £2,495             | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  | Second homes or simple annexes                                     |
|                           |       |                    |             |                                                                                                              |     | Cosmetic property improvements (i.e. kitchen/bathroom replacement) |
|                           |       |                    |             |                                                                                                              |     | Less than 20% of the loan for debt consolidation                   |

| Tier 2                                                                                                                                                                                                                                                                                                                                                                                                                                            |       |             |             |                                                                                                              |     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|
| Up to 70% LTV                                                                                                                                                                                                                                                                                                                                                                                                                                     | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs |
| Discount until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                                                                         | 5.24% | £2,495      | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |
| Fixed until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                                                                            | 6.02% | £2,495      | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |
| Fixed until 31/01/2030                                                                                                                                                                                                                                                                                                                                                                                                                            | 6.04% | £2,495      | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |
| Fixed until 31/01/2032                                                                                                                                                                                                                                                                                                                                                                                                                            | 6.06% | £2,495      | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |
| <b>Criteria</b><br>Tier 1 +<br>Interest only<br>Complex income<br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)<br>Partially let properties* (ie rent-a-room, let single annexe)<br>Complex property (acreage, listed etc)<br>Affordability on >2 incomes<br>Returning Expats<br>>4.5x income (subject to affordability)<br>Less than 70% of the loan for debt consolidation |       |             |             |                                                                                                              |     |

| Tier 3                                                                                                                                                                                                                                                                                                                                                    |       |             |             |                                                                                                              |     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|
| Up to 70% LTV                                                                                                                                                                                                                                                                                                                                             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs |
| Discount until 31/01/2029                                                                                                                                                                                                                                                                                                                                 | 6.09% | £2,495      | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 20% |
| Fixed until 31/01/2029                                                                                                                                                                                                                                                                                                                                    | 6.87% | £2,495      | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |
| Fixed until 31/01/2030                                                                                                                                                                                                                                                                                                                                    | 6.89% | £2,495      | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |
| Fixed until 31/01/2032                                                                                                                                                                                                                                                                                                                                    | 6.91% | £2,495      | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |
| <b>Criteria</b><br>Tier 2+<br>Part commercial use<br>Significant refurbishment** (max LTV 70%)<br>Consent-to-let* (whole building/ multiple annexes or outbuildings etc)<br>Short lease (<50 years)<br>Foreign nationals<br>20% overpayments (variable only)<br>>6x income (subject to affordability)<br>More than 70% of the loan for debt consolidation |       |             |             |                                                                                                              |     |

| LTV Limits |        |
|------------|--------|
| 70%        | £3.5m  |
| 65%        | £4.25m |
| 60%        | £5m    |

\*Available in England and Wales.

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Limited Edition Residential Large Loan - UK borrowers

Available in England, Wales and mainland Scotland

|                           |       |                    |             |                                               |                       |                                                                                                       |
|---------------------------|-------|--------------------|-------------|-----------------------------------------------|-----------------------|-------------------------------------------------------------------------------------------------------|
| Application fee           | £299  | Procurement fee    |             |                                               | 0.35%                 |                                                                                                       |
| Minimum loan              | £3m   | Valuation fee      |             |                                               | See fee scale         |                                                                                                       |
| Maximum loan              | £5m   | Overpayments (OPs) |             |                                               | See specific products |                                                                                                       |
| Limited Edition           |       |                    |             |                                               | Criteria              |                                                                                                       |
| Up to 70% LTV             | Rate  | Product fee        | Revert rate | ERC %                                         | OPs                   | UK residents only                                                                                     |
| Discount until 31/01/2029 | 4.74% | 1%                 | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029 | 10%                   | JBSP, multi-generation and lending into retirement                                                    |
|                           |       |                    |             |                                               |                       | Self-employed or complex income                                                                       |
|                           |       |                    |             |                                               |                       | Affordability on >2 incomes                                                                           |
| Fixed until 31/01/2029    | 5.52% | 1%                 | 7.24%       | 3% until 31/01/2029                           | 10%                   | Up to 6x income (subject to affordability)                                                            |
|                           |       |                    |             |                                               |                       | Refurbishment or cosmetic property improvements (excluding significant refurbishment** - max LTV 75%) |
| Discount until 31/01/2029 | 4.20% | 2%                 | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029 | 10%                   | Complex property (acreage, listed etc)                                                                |
|                           |       |                    |             |                                               |                       | Partially let properties* (ie rent-a-room)                                                            |
| Fixed until 31/01/2029    | 4.98% | 2%                 | 7.24%       | 3% until 31/01/2029                           | 10%                   | Second homes or simple annexes                                                                        |
|                           |       |                    |             |                                               |                       | Less than 70% of the loan for debt consolidation                                                      |

| LTV Limits |        |
|------------|--------|
| 70%        | £3.5m  |
| 65%        | £4.25m |
| 60%        | £5m    |

\*Available in England and Wales.

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Buy to Let - UK borrowers

### Available in England and Wales

|                 |       |                    |                       |
|-----------------|-------|--------------------|-----------------------|
| Application fee | £299  | Procuration fee    | 0.45%                 |
| Minimum loan    | £200k | Valuation fee      | See fee scale         |
| Maximum loan    | £3m   | Overpayments (OPs) | See specific products |

**No minimum ICR.**

**All loans assessed on an affordability basis taking personal and rental income into account**

| Tier 1                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                      |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 75% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <b>Top-slicing</b><br><br><b>Lending into retirement or past age 85</b><br><br><b>Annexes (not let separately)</b><br><br><b>Cosmetic property improvements</b><br><br><b>Loans up to £2m</b> |
| Discount until 31/01/2029 | 5.46% | 0.65%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                               |
| Fixed until 31/01/2029    | 6.24% | 0.65%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                               |
| Fixed until 31/01/2030    | 6.26% | 0.65%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                               |
| Fixed until 31/01/2032    | 6.28% | 0.65%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                               |

| Tier 2                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <b>Tier 1 +</b><br><br><b>Regulated BTL</b><br><br><b>Non owner-occupiers</b><br><br><b>Complex/foreign income</b><br><br><b>Complex property (acreage, listed etc.)</b><br><br><b>Joint borrower sole proprietor</b><br><br><b>Returning Expats</b><br><br><b>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)</b><br><br><b>Loans up to £3m</b> |
| Discount until 31/01/2029 | 5.71% | 0.65%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Fixed until 31/01/2029    | 6.49% | 0.65%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Fixed until 31/01/2030    | 6.51% | 0.65%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Fixed until 31/01/2032    | 6.53% | 0.65%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                                                                                                     |

| Tier 3                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                  |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <b>Tier 2 +</b><br><br><b>Multi-unit/multi-let properties (max LTV 70%)</b><br><br><b>HMOs (max four rooms)</b><br><br><b>Significant refurbishment** (max LTV 70%)</b><br><br><b>Foreign nationals</b><br><br><b>Part commercial use</b> |
| Discount until 31/01/2029 | 6.20% | 0.65%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                           |
| Fixed until 31/01/2029    | 6.98% | 0.65%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                           |
| Fixed until 31/01/2030    | 7.00% | 0.65%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                           |
| Fixed until 31/01/2032    | 7.02% | 0.65%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                           |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our Residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Buy to Let No Fee - UK borrowers

### Available in England and Wales

|                 |       |                    |                       |
|-----------------|-------|--------------------|-----------------------|
| Application fee | £299  | Procurement fee    | 0.45%                 |
| Minimum loan    | £200k | Valuation fee      | See fee scale         |
| Maximum loan    | £3m   | Overpayments (OPs) | See specific products |

**No minimum ICR.**

**All loans assessed on an affordability basis taking personal and rental income into account**

| Tier 1                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                   |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 75% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | Top-slicing<br><br>Lending into retirement or past age 85<br><br>Annexes (not let separately)<br><br>Cosmetic property improvements<br><br>Loans up to £2m |
| Discount until 31/01/2029 | 5.68% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                            |
| Fixed until 31/01/2029    | 6.46% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                            |
| Fixed until 31/01/2030    | 6.48% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                            |
| Fixed until 31/01/2032    | 6.50% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                            |

| Tier 2                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                                             |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | Tier 1 +<br><br>Regulated BTL<br><br>Non owner-occupiers<br><br>Complex/foreign income<br><br>Complex property (acreage, listed etc.)<br><br>Joint borrower sole proprietor<br><br>Returning Expats<br><br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)<br><br>Loans up to £3m |
| Discount until 31/01/2029 | 5.93% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                                      |
| Fixed until 31/01/2029    | 6.71% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                      |
| Fixed until 31/01/2030    | 6.73% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                      |
| Fixed until 31/01/2032    | 6.75% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                                      |

| Tier 3                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                        |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | Tier 2 +<br><br>Multi-unit/multi-let properties (max LTV 70%)<br><br>HMOs (max four rooms)<br><br>Significant refurbishment** (max LTV 70%)<br><br>Foreign nationals<br><br>Part commercial use |
| Discount until 31/01/2029 | 6.42% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                 |
| Fixed until 31/01/2029    | 7.20% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                 |
| Fixed until 31/01/2030    | 7.22% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                 |
| Fixed until 31/01/2032    | 7.24% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                 |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Residential up to £3m - Expat & Overseas borrowers

### Available in England, Wales and mainland Scotland

|                           |       |             |                    |                                                                                                              |     |                                                                                                                                                                                                                                                                                                                                    |  |
|---------------------------|-------|-------------|--------------------|--------------------------------------------------------------------------------------------------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Application fee           | £299  |             | Procuration fee    |                                                                                                              |     | 0.35%                                                                                                                                                                                                                                                                                                                              |  |
| Minimum loan              | £200k |             | Valuation fee      |                                                                                                              |     | See fee scale                                                                                                                                                                                                                                                                                                                      |  |
| Maximum loan              | £3m   |             | Overpayments (OPs) |                                                                                                              |     | See specific products                                                                                                                                                                                                                                                                                                              |  |
| Tier 1                    |       |             |                    |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                           |  |
| Up to 75% LTV             | Rate  | Product fee | Revert rate        | ERC %                                                                                                        | OPs | <div>Loans up to £2m</div> <div>Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency</div> <div>Houses only</div> <div>Cosmetic property improvements (i.e. kitchen/bathroom replacement)</div> <div>Employed applicants only</div> <div>Repayment only</div> <div>Less than 20% of the loan for debt consolidation</div> |  |
| Discount until 31/01/2029 | 5.10% | 0.50%       | 7.24%              | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                    |  |
| Fixed until 31/01/2029    | 5.88% | 0.50%       | 7.24%              | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                    |  |
| Fixed until 31/01/2030    | 5.90% | 0.50%       | 7.24%              | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                    |  |
| Fixed until 31/01/2032    | 5.92% | 0.50%       | 7.24%              | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                    |  |

| Tier 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |       |             |             |                                                                                                              |          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|----------|
| Up to 80% LTV                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Rate  | Product fee | Revert rate | ERC %                                                                                                        | Criteria |
| Discount until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 5.40% | 0.50%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10%      |
| Fixed until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 6.18% | 0.50%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10%      |
| Fixed until 31/01/2030                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 6.20% | 0.50%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10%      |
| Fixed until 31/01/2032                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 6.22% | 0.50%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%       |
| <b>Criteria</b><br>Tier 1 +<br>Loans up to £3m<br>Any other/multiple currencies<br>Self-employed/complex income<br>Affordability > 2 incomes<br>>4.5x income (subject to affordability)<br>Interest only<br>Joint borrower sole proprietor<br>Flats/non-houses<br>Complex properties/multiple titles<br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)<br>Less than 70% of the loan for debt consolidation |       |             |             |                                                                                                              |          |

| Tier 3                                                                                                                                                                                                                              |       |             |             |                                                                                                              |          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|----------|
| Up to 80% LTV                                                                                                                                                                                                                       | Rate  | Product fee | Revert rate | ERC %                                                                                                        | Criteria |
| Discount until 31/01/2029                                                                                                                                                                                                           | 6.20% | 0.50%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10%      |
| Fixed until 31/01/2029                                                                                                                                                                                                              | 6.98% | 0.50%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10%      |
| Fixed until 31/01/2030                                                                                                                                                                                                              | 7.00% | 0.50%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10%      |
| Fixed until 31/01/2032                                                                                                                                                                                                              | 7.02% | 0.50%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%       |
| <b>Criteria</b><br>Tier 2+<br>Part commercial use<br>Foreign nationals<br>Significant refurbishment** (max LTV 70%)<br>Consent to let*<br>>6x income (subject to affordability)<br>More than 70% of the loan for debt consolidation |       |             |             |                                                                                                              |          |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*Available in England and Wales.

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.



## Residential up to £3m No Fee - Expat & Overseas borrowers

### Available in England, Wales and mainland Scotland

|                           |       |             |                    |                                                                                                              |     |                                                                                                                                                                                                                                                                                                                                    |  |
|---------------------------|-------|-------------|--------------------|--------------------------------------------------------------------------------------------------------------|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Application fee           | £299  |             | Procurement fee    |                                                                                                              |     | 0.35%                                                                                                                                                                                                                                                                                                                              |  |
| Minimum loan              | £200k |             | Valuation fee      |                                                                                                              |     | See fee scale                                                                                                                                                                                                                                                                                                                      |  |
| Maximum loan              | £3m   |             | Overpayments (OPs) |                                                                                                              |     | See specific products                                                                                                                                                                                                                                                                                                              |  |
| Tier 1                    |       |             |                    |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                           |  |
| Up to 75% LTV             | Rate  | Product fee | Revert rate        | ERC %                                                                                                        | OPs | <div>Loans up to £2m</div> <div>Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency</div> <div>Houses only</div> <div>Cosmetic property improvements (i.e. kitchen/bathroom replacement)</div> <div>Employed applicants only</div> <div>Repayment only</div> <div>Less than 20% of the loan for debt consolidation</div> |  |
| Discount until 31/01/2029 | 5.27% | £0          | 7.24%              | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                    |  |
| Fixed until 31/01/2029    | 6.05% | £0          | 7.24%              | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                    |  |
| Fixed until 31/01/2030    | 6.07% | £0          | 7.24%              | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                    |  |
| Fixed until 31/01/2032    | 6.09% | £0          | 7.24%              | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                    |  |

| Tier 2                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <div>Tier 1 +</div> <div>Loans up to £3m</div> <div>Any other/multiple currencies</div> <div>Self-employed/complex income</div> <div>Affordability &gt; 2 incomes</div> <div>&gt;4.5x income (subject to affordability)</div> <div>Interest only</div> <div>Joint borrower sole proprietor</div> <div>Flats/non-houses</div> <div>Complex properties/multiple titles</div> <div>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)</div> <div>Less than 70% of the loan for debt consolidation</div> |
| Discount until 31/01/2029 | 5.57% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Fixed until 31/01/2029    | 6.35% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Fixed until 31/01/2030    | 6.37% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Fixed until 31/01/2032    | 6.39% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

| Tier 3                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                       |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <div>Tier 2+</div> <div>Part commercial use</div> <div>Foreign nationals</div> <div>Significant refurbishment** (max LTV 70%)</div> <div>Consent to let*</div> <div>&gt;6x income (subject to affordability)</div> <div>More than 70% of the loan for debt consolidation</div> |
| Discount until 31/01/2029 | 6.37% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                |
| Fixed until 31/01/2029    | 7.15% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                |
| Fixed until 31/01/2030    | 7.17% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                |
| Fixed until 31/01/2032    | 7.19% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*Available in England and Wales.

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Buy to Let - Expat & Overseas borrowers

### Available in England and Wales

|                 |       |                    |                       |
|-----------------|-------|--------------------|-----------------------|
| Application fee | £299  | Procurement fee    | 0.45%                 |
| Minimum loan    | £200k | Valuation fee      | See fee scale         |
| Maximum loan    | £3m   | Overpayments (OPs) | See specific products |

| Tier 1                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                             |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 75% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <p>Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency</p> <p>Houses only</p> <p>Employed applicants only</p> <p>Cosmetic property improvements</p> <p>Loans up to £2m</p> |
| Discount until 31/01/2029 | 5.70% | 0.50%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                      |
| Fixed until 31/01/2029    | 6.48% | 0.50%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                      |
| Fixed until 31/01/2030    | 6.50% | 0.50%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                      |
| Fixed until 31/01/2032    | 6.52% | 0.50%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                      |

| Tier 2                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                                                                                                        |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <p>Tier 1 +</p> <p>Loans up to £3m</p> <p>Any other/multiple currencies</p> <p>Self-employed</p> <p>Complex income sources</p> <p>Complex property (acreage, listed etc.)</p> <p>Joint borrower sole proprietor</p> <p>Flats/non-houses (Flats max LTV 75%)</p> <p>Regulated BTLs</p> <p>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%)</p> |
| Discount until 31/01/2029 | 5.95% | 0.50%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2029    | 6.73% | 0.50%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2030    | 6.75% | 0.50%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2032    | 6.77% | 0.50%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                                                                                                 |

| Tier 3                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                              |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 80% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <p>Tier 2+</p> <p>Multi-unit/multi-let properties (max LTV 70%)</p> <p>Foreign nationals</p> <p>HMOs (max four rooms)</p> <p>Significant refurbishment** (max LTV 70%)</p> <p>Part commercial use</p> |
| Discount until 31/01/2029 | 6.45% | 0.50%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                       |
| Fixed until 31/01/2029    | 7.23% | 0.50%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                       |
| Fixed until 31/01/2030    | 7.25% | 0.50%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                       |
| Fixed until 31/01/2032    | 7.27% | 0.50%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                       |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Buy to Let No Fee - Expat & Overseas borrowers

### Available in England and Wales

|                           |       |             |                    |                                                                                                              |     |                                                                                                                                                                               |
|---------------------------|-------|-------------|--------------------|--------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Application fee           | £299  |             | Procuration fee    |                                                                                                              |     | 0.45%                                                                                                                                                                         |
| Minimum loan              | £200k |             | Valuation fee      |                                                                                                              |     | See fee scale                                                                                                                                                                 |
| Maximum loan              | £3m   |             | Overpayments (OPs) |                                                                                                              |     | See specific products                                                                                                                                                         |
| Tier 1                    |       |             |                    |                                                                                                              |     | Criteria                                                                                                                                                                      |
| Up to 75% LTV             | Rate  | Product fee | Revert rate        | ERC %                                                                                                        | OPs | Currencies: USD, CAD, EUR, CHF, HKD, SGD or other EU currency<br><br>Houses only<br><br>Employed applicants only<br><br>Cosmetic property improvements<br><br>Loans up to £2m |
| Discount until 31/01/2029 | 5.87% | £0          | 7.24%              | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                               |
| Fixed until 31/01/2029    | 6.65% | £0          | 7.24%              | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                               |
| Fixed until 31/01/2030    | 6.67% | £0          | 7.24%              | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                               |
| Fixed until 31/01/2032    | 6.69% | £0          | 7.24%              | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                               |

| Tier 2                                                                                                                                                                                                                                                                                                                                                                                  |       |             |             |                                                                                                              |     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|
| Up to 80% LTV                                                                                                                                                                                                                                                                                                                                                                           | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs |
| Discount until 31/01/2029                                                                                                                                                                                                                                                                                                                                                               | 6.12% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |
| Fixed until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                  | 6.90% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |
| Fixed until 31/01/2030                                                                                                                                                                                                                                                                                                                                                                  | 6.92% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |
| Fixed until 31/01/2032                                                                                                                                                                                                                                                                                                                                                                  | 6.94% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |
| <b>Criteria</b><br>Tier 1 +<br>Loans up to £3m<br>Any other/multiple currencies<br>Self-employed<br>Complex income sources<br>Complex property (acreage, listed etc.)<br>Joint borrower sole proprietor<br>Flats/non-houses (Flats max LTV 75%)<br>Regulated BTLs<br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%) |       |             |             |                                                                                                              |     |

| Tier 3                                                                                                                                                                                        |       |             |             |                                                                                                              |     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|
| Up to 80% LTV                                                                                                                                                                                 | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs |
| Discount until 31/01/2029                                                                                                                                                                     | 6.62% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |
| Fixed until 31/01/2029                                                                                                                                                                        | 7.40% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |
| Fixed until 31/01/2030                                                                                                                                                                        | 7.42% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |
| Fixed until 31/01/2032                                                                                                                                                                        | 7.44% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |
| <b>Criteria</b><br>Tier 2+<br>Multi-unit/multi-let properties (max LTV 70%)<br>Foreign nationals<br>HMOs (max four rooms)<br>Significant refurbishment** (max LTV 70%)<br>Part commercial use |       |             |             |                                                                                                              |     |

| LTV Limits |        |
|------------|--------|
| 80%        | £2m    |
| 75%        | £2.75m |
| 70%        | £3m    |

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Holiday Let Available in England and Wales

|                           |       |             |                    |                                                                                                              |     |                                                                                                                                             |
|---------------------------|-------|-------------|--------------------|--------------------------------------------------------------------------------------------------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------------|
| Application fee           | £299  |             | Procuration fee    |                                                                                                              |     | 0.45%                                                                                                                                       |
| Minimum loan              | £200k |             | Valuation fee      |                                                                                                              |     | See fee scale                                                                                                                               |
| Maximum loan              | £3m   |             | Overpayments (OPs) |                                                                                                              |     | See specific products                                                                                                                       |
| Tier 1                    |       |             |                    |                                                                                                              |     | Criteria                                                                                                                                    |
| Up to 75% LTV             | Rate  | Product fee | Revert rate        | ERC %                                                                                                        | OPs | Minimum earned income £25k<br><br>Owner-occupiers<br><br>Must meet ICR of 155%<br><br>Loans up to £2m<br><br>Cosmetic property improvements |
| Discount until 31/01/2029 | 5.70% | £995        | 7.24%              | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                             |
| Fixed until 31/01/2029    | 6.48% | £995        | 7.24%              | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                             |
| Fixed until 31/01/2030    | 6.50% | £995        | 7.24%              | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                             |
| Fixed until 31/01/2032    | 6.52% | £995        | 7.24%              | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                             |

| Tier 2                                                                                                                                                                                                                                                                                                                                                                                                     |       |             |             |                                                                                                              |     |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|
| Up to 75% LTV                                                                                                                                                                                                                                                                                                                                                                                              | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs |
| Discount until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                                  | 5.95% | 0.70%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |
| Fixed until 31/01/2029                                                                                                                                                                                                                                                                                                                                                                                     | 6.73% | 0.70%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |
| Fixed until 31/01/2030                                                                                                                                                                                                                                                                                                                                                                                     | 6.75% | 0.70%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |
| Fixed until 31/01/2032                                                                                                                                                                                                                                                                                                                                                                                     | 6.77% | 0.70%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |
| <b>Criteria</b><br><br>Tier 1 +<br><br>Expats and foreign nationals<br><br>Minimum earned income £35k<br><br>Non owner-occupier<br><br>Requires top-slicing<br><br>Complex/foreign income<br><br>Complex property (acreage, listed etc.)<br><br>Two units<br><br>Loans up to £3m<br><br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%) |       |             |             |                                                                                                              |     |

| Tier 3                                                                                                                                                                                                                                                          |       |             |             |                                                                                                              |     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|
| Up to 75% LTV                                                                                                                                                                                                                                                   | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs |
| Discount until 31/01/2029                                                                                                                                                                                                                                       | 6.35% | 0.70%       | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |
| Fixed until 31/01/2029                                                                                                                                                                                                                                          | 7.13% | 0.70%       | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |
| Fixed until 31/01/2030                                                                                                                                                                                                                                          | 7.15% | 0.70%       | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |
| Fixed until 31/01/2032                                                                                                                                                                                                                                          | 7.17% | 0.70%       | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |
| <b>Criteria</b><br><br>Tier 2 +<br><br>Restricted usage<br><br>Commercial usage or classification<br><br>Three or more units (Five or more units - max LTV 65%)<br><br>Multi-title<br><br>Six or more bedrooms<br><br>Significant refurbishment** (max LTV 70%) |       |             |             |                                                                                                              |     |

| LTV Limits |        |
|------------|--------|
| 75%        | £2.75m |
| 70%        | £3m    |

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

## Holiday Let No Fee

### Available in England and Wales

|                 |       |                    |                       |
|-----------------|-------|--------------------|-----------------------|
| Application fee | £299  | Procuration fee    | 0.45%                 |
| Minimum loan    | £200k | Valuation fee      | See fee scale         |
| Maximum loan    | £3m   | Overpayments (OPs) | See specific products |

| Tier 2                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                                                                                                                                                                   |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 75% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <b>Tier 1 +</b><br><br>Expats and foreign nationals<br><br>Minimum earned income £35k<br><br>Non owner-occupier<br><br>Requires top-slicing<br><br>Complex/foreign income<br><br>Complex property (acreage, listed etc.)<br><br>Two units<br><br>Loans up to £3m<br><br>Refurbishment (property improvements excluding cosmetic changes only or significant refurbishment** - max LTV 75%) |
| Discount until 31/01/2029 | 6.18% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                                                                                                                                                            |
| Fixed until 31/01/2029    | 6.96% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                            |
| Fixed until 31/01/2030    | 6.98% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                                                                                                                                                            |
| Fixed until 31/01/2032    | 7.00% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                                                                                                                                                            |

| Tier 3                    |       |             |             |                                                                                                              |     | Criteria                                                                                                                                                                                                                                        |
|---------------------------|-------|-------------|-------------|--------------------------------------------------------------------------------------------------------------|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to 75% LTV             | Rate  | Product fee | Revert rate | ERC %                                                                                                        | OPs | <b>Tier 2 +</b><br><br>Restricted usage<br><br>Commercial usage or classification<br><br>Three or more units (Five or more units - max LTV 65%)<br><br>Multi-title<br><br>Six or more bedrooms<br><br>Significant refurbishment** (max LTV 70%) |
| Discount until 31/01/2029 | 6.58% | £0          | 7.24%       | 2% until 31/01/2028, then 1% until 31/01/2029                                                                | 10% |                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2029    | 7.36% | £0          | 7.24%       | 3% until 31/01/2029                                                                                          | 10% |                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2030    | 7.38% | £0          | 7.24%       | 3% until 31/01/2030                                                                                          | 10% |                                                                                                                                                                                                                                                 |
| Fixed until 31/01/2032    | 7.40% | £0          | 7.24%       | 5% until 31/01/2028, 4% until 31/01/2029, 3% until 31/01/2030, 2% until 31/01/2031, then 1% until 31/01/2032 | 5%  |                                                                                                                                                                                                                                                 |

| LTV Limits |        |
|------------|--------|
| 75%        | £2.75m |
| 70%        | £3m    |

\*\*Significant refurbishment is any of the following: change to number of units/dwellings, properties not habitable on completion or liveable during works, post-completion change of property classification or post-completion merging/splitting of titles. Such cases must be for residential purposes within our residential product ranges and may have a reduced max LTV. Each case is reviewed by our Credit Committee for approval. Please speak to your Specialist Business Development Manager about the details of your case.

# Bridging Finance

## Available in England, Wales and mainland Scotland

|                 |           |                 |                            |
|-----------------|-----------|-----------------|----------------------------|
| Application fee | £95       | Product fee     | 2.00%                      |
| Minimum loan    | £200k     | Procurement fee | 1% unless otherwise agreed |
| Maximum loan    | Up to £5M | Overpayment     | Unlimited                  |

| Core                         |                         | Criteria                                                                                                                                                                                                                                                                                                                                                                   |
|------------------------------|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to £1m<br>Regulated loans | Monthly Variable rate** | Regulated loans up to £1m only<br><br>One or two securities accepted, standard properties only (i.e no large acreage, listed buildings, multi-units etc)<br><br>Sale and refinance accepted, no complex exit strategies (i.e overseas assets, sale of shares etc)<br><br>No development or refurbishment<br><br>No commercial element to security or business use of funds |
| Up to 60% LTV                | 0.53%                   |                                                                                                                                                                                                                                                                                                                                                                            |
| 60.01% - 70% LTV             | 0.57%                   |                                                                                                                                                                                                                                                                                                                                                                            |

| Tier 1                       |                         | Criteria                                                                                                                                                                                                                          |
|------------------------------|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to £5m<br>Regulated loans | Monthly Variable rate** | Sale and refinance (offer already in place) accepted<br><br>No development or refurbishment<br><br>Cosmetic property improvements only (i.e. kitchen/bathroom replacement)<br><br>No commercial element<br><br>Max two securities |
| Up to 50% LTV                | 0.59%                   |                                                                                                                                                                                                                                   |
| 50.01% - 60% LTV             | 0.65%                   |                                                                                                                                                                                                                                   |
| 60.01% - 70% LTV             | 0.71%                   |                                                                                                                                                                                                                                   |

| Tier 2                       |                         | Criteria                                                                                                                                                                                                           |
|------------------------------|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to £5m<br>Regulated loans | Monthly Variable rate** | Tier 1 +<br><br>Complex exit (e.g sale of shares/overseas assets)<br><br>Light refurbishment<br><br>Limited commercial use<br><br>Two+ securities<br><br>Complex properties (i.e. listed buildings, large acreage) |
| Up to 50% LTV                | 0.65%                   |                                                                                                                                                                                                                    |
| 50.01% - 60% LTV             | 0.71%                   |                                                                                                                                                                                                                    |
| 60.01% - 70% LTV             | 0.77%                   |                                                                                                                                                                                                                    |

| Tier 3        |                                                                                | Criteria                                                                                                                                                    |
|---------------|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Up to £5m     | Monthly Variable rate**                                                        | Tier 2 +<br><br>Development and heavy refurbishment<br><br>Funds for business use<br><br>Terms over 12 months<br><br>Re-bridges<br><br>Non-regulated loans* |
| Up to 70% LTV | Loans available up to 70% - please <u>contact your BDM</u> for bespoke pricing |                                                                                                                                                             |

| LTV Limits |        |
|------------|--------|
| 70%        | £3.5m  |
| 65%        | £4.25m |
| 60%        | £5m    |

\*Available in England and Wales.

\*\* Rates are approximate with interest charged daily

| Valuation fees                    |                                                         |                           |
|-----------------------------------|---------------------------------------------------------|---------------------------|
| All fees include VAT              | Complex properties will be subject to bespoke valuation |                           |
| Purchase price or estimated value | Mortgage valuation                                      | Homebuyers report plus MV |
| £200,001 - £300,000               | £300                                                    | £550                      |
| £300,001 - £400,000               | £360                                                    | £650                      |
| £400,001 - £500,000               | £405                                                    | £750                      |
| £500,001 - £600,000               | £465                                                    | £850                      |
| £600,001 - £700,000               | £555                                                    | £950                      |
| £700,001 - £800,000               | £655                                                    | £1,050                    |
| £800,001 - £900,000               | £725                                                    | £1,150                    |
| £900,001 - £1,000,000             | £855                                                    | £1,250                    |
| £1,000,001 - £1,200,000           | £905                                                    | *Bespoke                  |
| £1,200,001 - £1,400,000           | £1,005                                                  | *Bespoke                  |
| £1,400,001 - £1,600,000           | £1,160                                                  | *Bespoke                  |
| £1,600,001 - £1,800,000           | £1,310                                                  | *Bespoke                  |
| £1,800,001 - £2,000,000           | £1,495                                                  | *Bespoke                  |
| £2,000,001 - £2,500,000           | £1,750                                                  | *Bespoke                  |
| £2,500,001 - £3,000,000           | £1,995                                                  | *Bespoke                  |
| £3,000,001 - £3,500,000           | £2,295                                                  | *Bespoke                  |
| £3,500,001 - £4,000,000           | £2,575                                                  | *Bespoke                  |
| £4,000,001 - £4,500,000           | £2,825                                                  | *Bespoke                  |
| £4,500,001 - £5,000,000           | £3,195                                                  | *Bespoke                  |
| Over £5m                          | *Bespoke quote at DIP                                   |                           |
|                                   |                                                         |                           |
| Re-inspection                     | £95                                                     |                           |