



Intermediary Product Guide



Unique Selling Points

- No maximum age
- No maximum income
- Up to 4 applicants (utilising all incomes)
- Gifted deposits
- Lending in/into retirement permitted
- JBSP across all products – no further LTV caps applied
- Complex incomes accepted
- Latest years income considered
- Benefit incomes accepted
- Applicants residing in all countries considered
- All foreign currencies considered
- 4.5x income multiple cap (no cap on £ for £ remortgages)
- Range of construction types accepted
- New build houses up to 90% LTV/Flats up to 80%*
- No minimum equity for IO applications (sale of property permitted)

If you currently have a case ongoing and would like to change to a different product, please inform our Mortgage Admin Team via email.

If the case is currently with an underwriter the application fee of £125.00 will be charged to instruct the product switch.

***LTV product restrictions apply.**



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[Unique Selling Points](#)

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[Residential](#)

[Ex-pat](#)

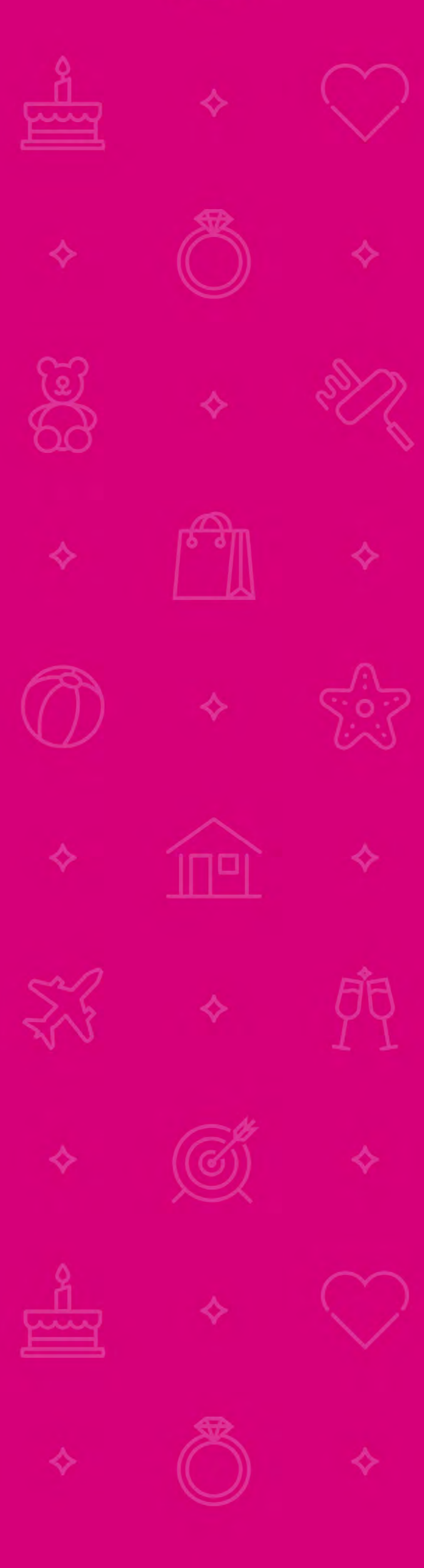
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Residential Fixed

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
10301	5.10% Residential Two Year Fixed – Remortgage Only	5.10%	£25,000 – £1,490,000	8.0%	65%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£3000 arrangement fee	8.09%
10303	5.70% Residential Two Year Fixed	5.70%	£25,000 – £1,000,000	8.0%	90%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£499 arrangement fee	8.09%
10302	5.38% Residential Two Year Fixed	5.38%	£25,000 – £1,490,000	8.0%	75%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£499 arrangement fee	8.09%
10304	4.90% Residential Five Year Fixed (until 31/07/2031) – Remortgage Only	4.90%	£25,000 – £1,490,000	7.3%	60%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£3000 arrangement fee	8.09%
10305	5.10% Residential Five Year Fixed (until 31/07/2031)	5.10%	£25,000 – £1,490,000	7.3%	75%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£999 arrangement fee	8.09%
10306	5.60% Residential Five Year Fixed (until 31/07/2031)	5.60%	£25,000 – £1,000,000	7.5%	90%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£999 arrangement fee	8.09%

Residential products are not eligible for ex-pat applications.

*CHAPS fee (£25), Application fee (£125), Discharge fee (£125) and Valuation fee (variable – see Valuation Fee Scale on our website) are payable on all products.



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Unique Selling Points

Our Product Range

Residential

Ex-pat

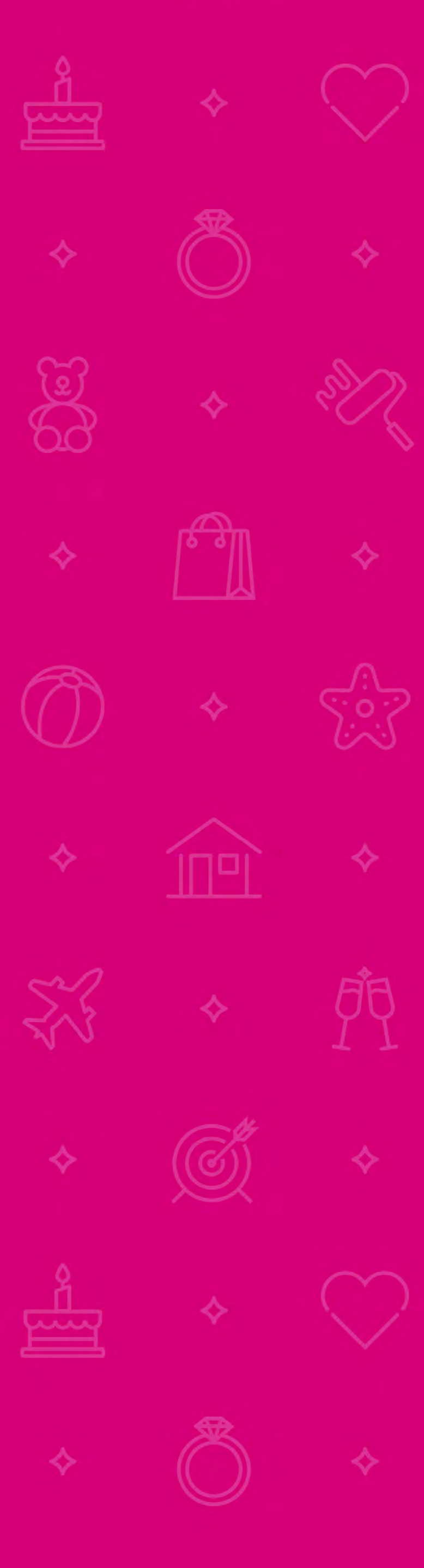
Holiday Let

Buy to Let

Representative Example

Basic Packaging Requirements

Ad-hoc Packaging Requirements



Residential Discount

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
13281	3.29% Two Year Discount – Remortgage only	4.80%	£25,000 – £1,000,000	7.9%	60%	Purchase or remortgage	ERC: 2% of the current balance for first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£3000 arrangement fee	8.09%
13282	3.09% Two Year Discount	5.00%	£25,000 – £1,000,000	7.9%	75%	Purchase or remortgage	ERC: 2% of the current balance for first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£499 arrangement fee	8.09%
13286	2.69% Two Year Discount	5.40%	£25,000 – £1,000,000	8.0%	90%	Purchase & Remortgage	ERC: 2% of the current balance for first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£499 arrangement fee	8.09%

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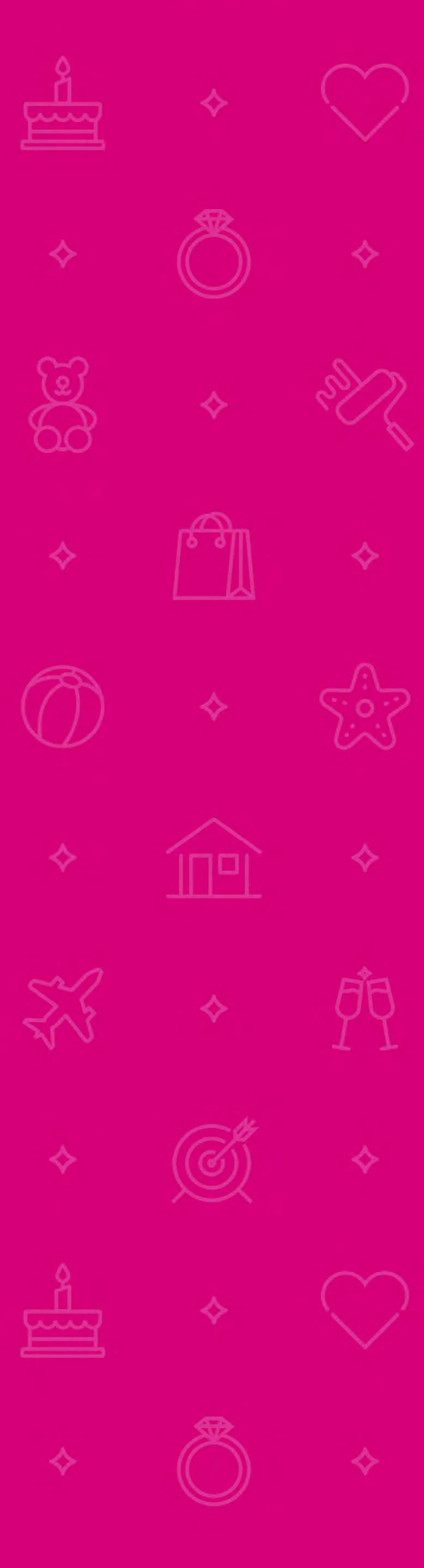
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Residential Interest Only

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
10307	5.60% Residential – Interest Only Two Year Fixed	5.60%	£25,000 – £1,000,000	8.1%	75%	Purchase & Remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£499 arrangement fee	8.09%
13283	2.89% Residential – Interest Only Two Year Discount	5.20%	£25,000 – £1,000,000	8.0%	75%	Purchase & Remortgage	ERC: 2% of the current balance for first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£499 arrangement fee	8.09%
10308	5.40% Residential – Interest Only Five Year Fixed until 31/07/2031)	5.40%	£25,000 – £1,000,000	7.5%	75%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£499 arrangement fee	8.09%

Residential products are not eligible for ex-pat applications.

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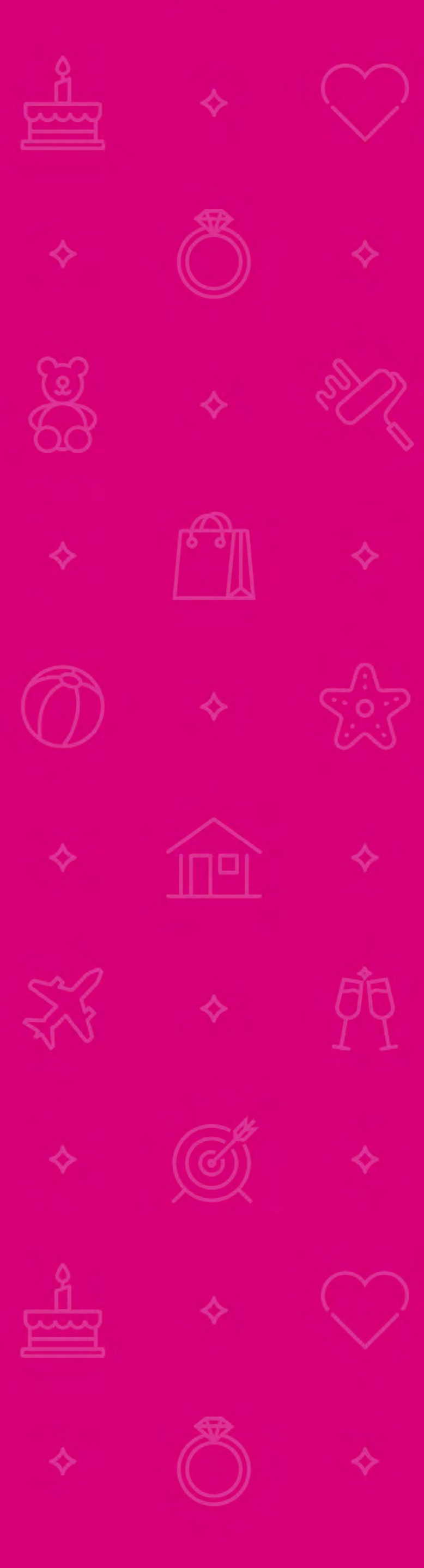
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Basic Packaging Requirements

Ad-hoc Packaging Requirements



Expat Fixed

We do not require applicants to work for a multi-national company

Applications accepted from a wide range of countries

Over 160 currencies accepted

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
10310	5.50% Expat Residential Two Year Fixed	5.50%	£25,000 – £1,500,000	8.0%	85%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£999 arrangement fee	8.09%
10313	5.90% Expat Residential Five Year Fixed (until 31/07/2031)	5.90%	£25,000 – £1,500,000	7.6%	90%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.09%
10309	5.38% Expat Residential Two Year Fixed	5.38%	£25,000 – £1,500,000	8.0%	75%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£999 arrangement fee	8.09%
10298	6.30% Expat Residential Five Year Fixed (until 31/07/2031)	6.30%	£25,000 – £1,500,000	7.8%	65%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.09%
10311	5.50% Expat Residential Five Year Fixed (until 31/07/2031)	5.50%	£25,000 – £1,500,000	7.5%	75%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.09%

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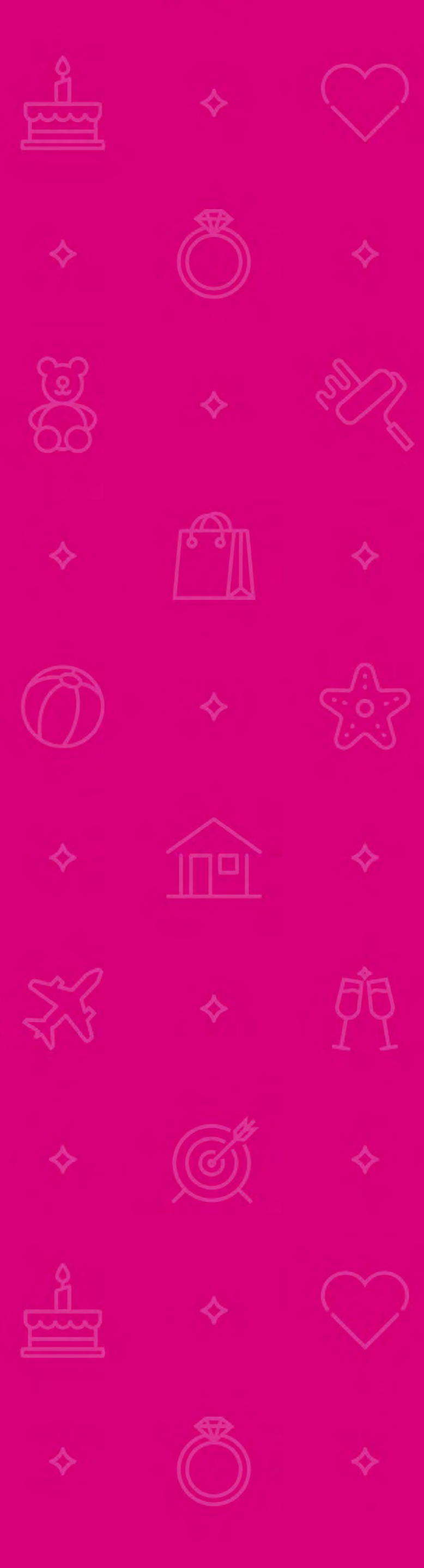
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Basic Packaging Requirements

Ad-hoc Packaging Requirements



Expat Fixed (Continued)

We do not require applicants to work for a multi-national company				Applications accepted from a wide range of countries			Over 160 currencies accepted		
Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
10312	5.80% Expat Residential Five Year Fixed (until 31/07/2031)	5.80%	£25,000 – £1,500,000	7.6%	85%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.09%
25250	6.40% Expat BTL to Let Two Year Fixed	6.40%	£25,000 – £1,000,000	8.6%	80%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year. OC: Can repay 10% of the advance amount in each of the first five years without penalty	£999 arrangement fee	8.59%
25274	5.75% Expat BTL Five Year Fixed (until 31/07/2031)	5.75%	£25,000 – £1,000,000	7.7%	80%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.59%
25256	6.10% Expat BTL Two Year Fixed	6.10%	£25,000 – £1,000,000	8.5%	70%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£999 arrangement fee	8.59%
25270	5.68% Expat BTL Five Year Fixed (until 31/07/2031)	5.68%	£25,000 – £1,000,000	7.7%	70%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year three, and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.59%
25264	6.40% Expat Holiday Let Two Year Fixed	6.40%	£25,000 – £1,000,000	8.6%	80%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year. OC: Can repay 10% of the advance amount in each of the first five years without penalty	£999 arrangement fee	8.59%
25265	6.60% Expat Holiday Let Five Year Fixed (until 31/07/2031)	6.60%	£25,000 – £1,000,000	8.1%	80%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year 3 and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1999 arrangement fee	8.59%

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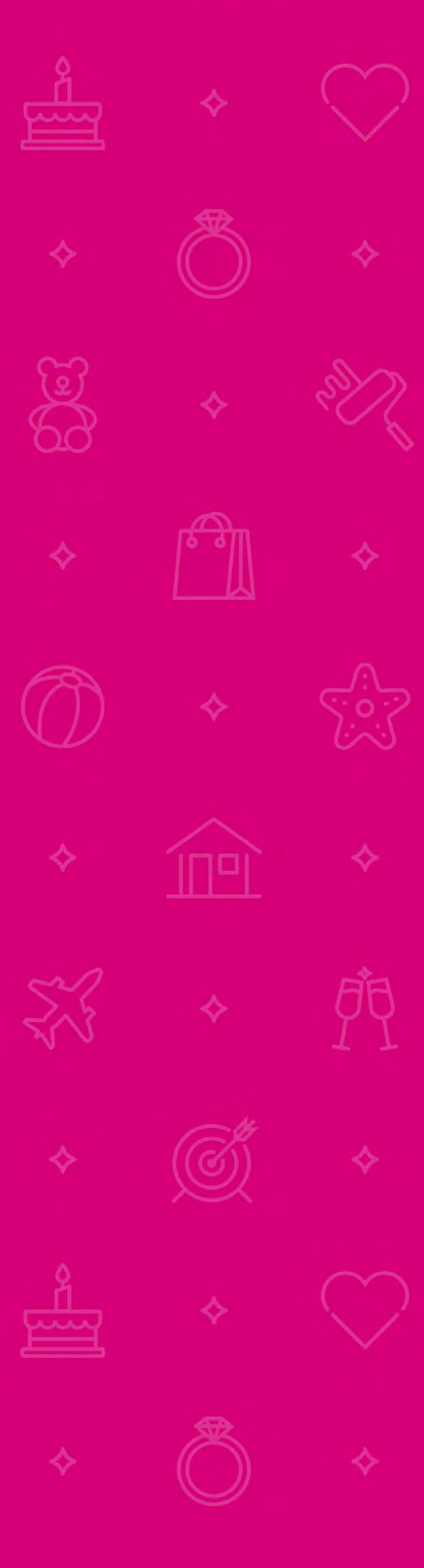
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Expat Discount

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Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
25275	3.09% Expat BTL Two Year Discount	5.50%	£25,000 – £1,000,000	8.3%	70%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.59%
25259	2.29% Expat BTL Two Year Discount	6.30%	£25,000 – £1,000,000	8.5%	80%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.59%
13278	2.09% Expat Residential Two Year Discount	6.00%	£25,000 – £1,000,000	8.1%	60%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.09%
13284	2.84% Expat Residential Two Year Discount	5.25%	£25,000 – £1,500,000	7.9%	75%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.09%
13285	2.59% Expat Residential Two Year Discount	5.50%	£25,000 – £1,500,000	8.0%	85%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.09%
25266	2.49% Expat Holiday Let Two Year Discount	6.10%	£25,000 – £1,000,000	8.4%	70%	Purchase & Remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.59%
25267	2.29% Expat Holiday Let Two Year Discount	6.30%	£25,000 – £1,000,000	8.5%	80%	Purchase & Remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£999 arrangement fee	8.59%

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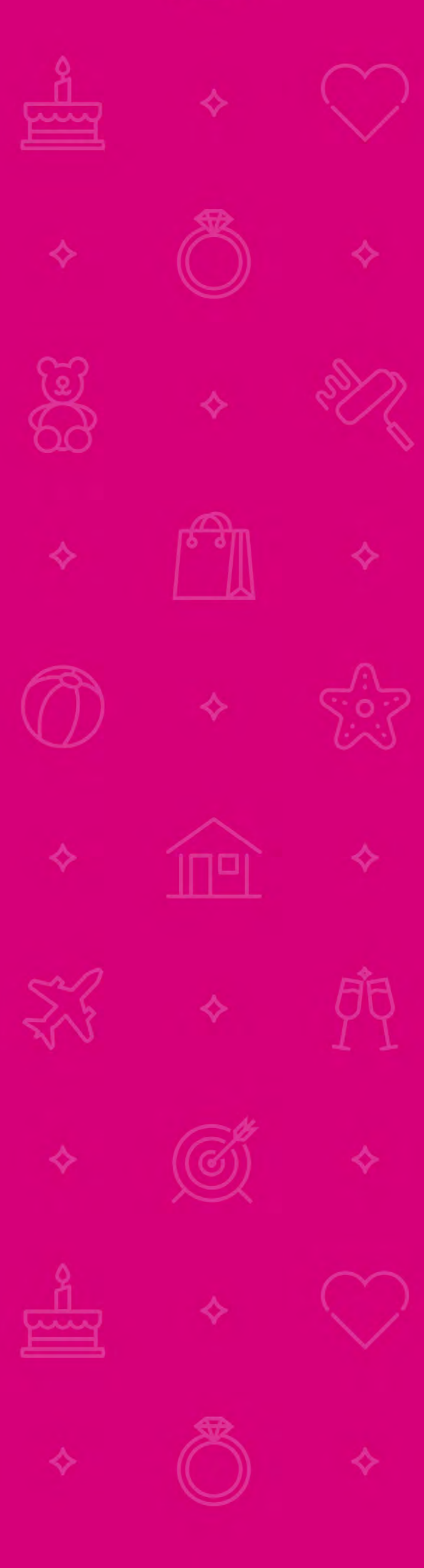
Holiday Let

Buy to Let

Representative Example

Basic Packaging Requirements

Ad-hoc Packaging Requirements



Holiday Let Fixed

Affordability based on rental yield

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
25276	5.55% Holiday Let Two Year Fixed	5.55%	£25,000 – £1,000,000	8.4%	80%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£750 arrangement fee	8.59%
25261	6.20% Holiday Let Five Year Fixed (until 31/07/2031)	6.20%	£25,000 – £1,000,000	7.9%	70%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£1499 arrangement fee	8.59%
25262	6.50% Holiday Let Five Year Fixed (until 31/07/2031)	6.50%	£25,000 – £1,000,000	8.1%	80%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£1499 arrangement fee	8.59%

Holiday Let Discount

Affordability based on rental yield

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
25263	2.39% Holiday Let Two Year Discount	6.20%	£25,000 – £1,000,000	8.5%	80%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£750 arrangement fee	8.59%

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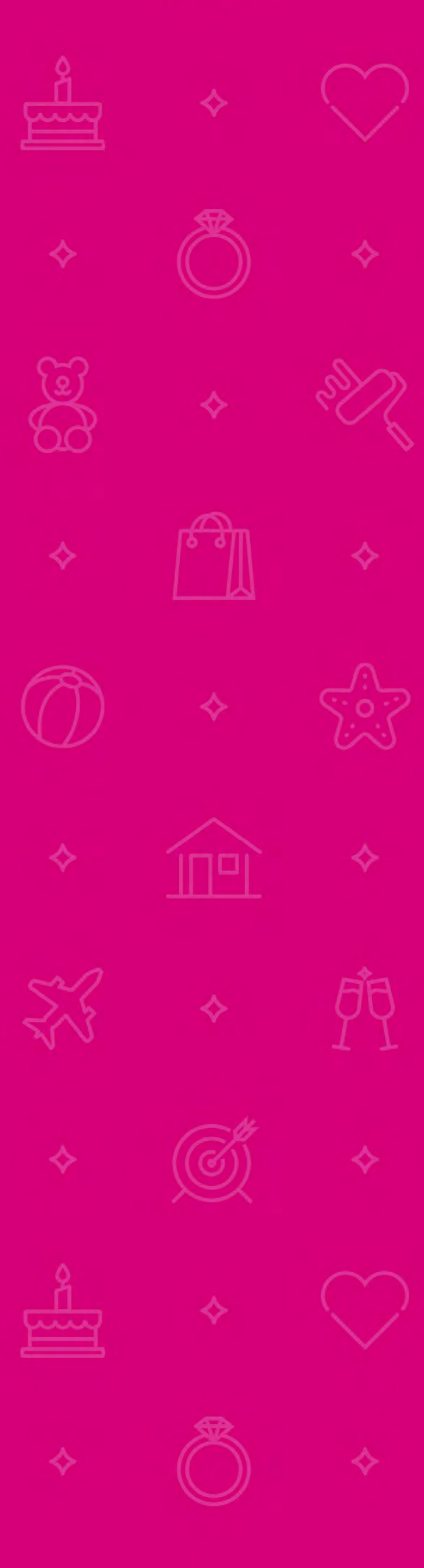
Holiday Let

Buy to Let

Representative Example

Basic Packaging Requirements

Ad-hoc Packaging Requirements



Buy to Let Fixed

Consumer BTLs accepted

Affordability assessed on income where rental does not fit

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
25271	5.30% BTL Two Year Fixed	5.30%	£25,000 – £1,000,000	8.3%	70%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£750 arrangement fee	8.59%
25268	5.50% BTL Five Year Fixed (until 31/07/2031)	5.50%	£25,000 – £1,000,000	7.6%	70%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year three, and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1499 arrangement fee	8.59%
25272	5.50% BTL Two Year Fixed	5.50%	£25,000 – £1,000,000	8.4%	80%	Purchase or remortgage	ERC: 3% of the current balance for first year and 2% for the second year OC: Can repay 10% of the advance amount in each of the first two years without penalty	£750 arrangement fee	8.59%
25269	5.63% BTL Five Year Fixed (until 30/04/2031)	5.63%	£25,000 – £1,000,000	7.7%	80%	Purchase or remortgage	ERC: 4% of the current balance for year one, 3% for year two, 2% for year three, and 1% for the remaining two years OC: Can repay 10% of the advance amount in each of the first five years without penalty	£1499 arrangement fee	8.59%

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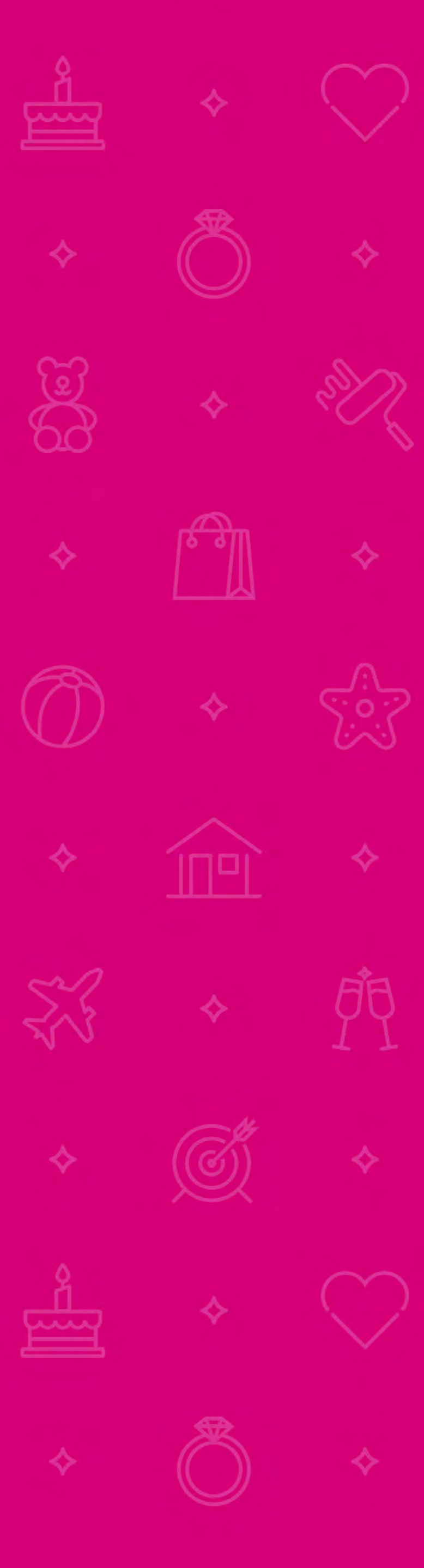
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Buy to Let Discount

Consumer BTLs accepted

Affordability assessed on income where rental does not fit

Code	Product	Current Rate	Min/Max ADV	ARPC	Max LTV	Purchase or remortgage	Early repayment charge (ERC) Overpayment charge (OC)	Fees*/Incentives/ Notes	SVR rate
25273	3.19% BTL Two Year Discount	5.40%	£25,000 – £1,000,000	8.2%	70%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£750 arrangement fee	8.59%
25255	2.39% BTL Two Year Discount	6.20%	£25,000 – £1,000,000	8.5%	80%	Purchase or remortgage	ERC: 2% of the current balance for the first year and 1% for the second year OC: Can repay 10% of the advance amount in each of the first 2 years without penalty	£750 arrangement fee	8.59%

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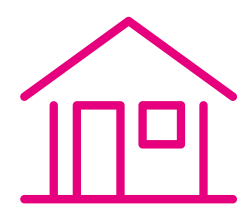
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Representative example



A mortgage of **£266,347.00** payable over **35** years on our discounted rate at **1.50%** below the Society's Residential Standard Variable Rate of **8.09%** (variable) for the mortgage term of **35** years would require **420** monthly payments of **£1,625.64** plus one initial interest payment of **£1,490.74**.

The total amount payable would be **£684,909.54** made up of the loan amount plus interest (**£417,912.54**) and Valuation fee (**£375**), CHAPS fee (**£25**), Application fee (**£125**) and Discharge fee (**£125**).

The overall cost for comparison is **6.9%** APRC representative.



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Basic packaging requirements

The basic packaging requirements for an underwriter to review your case:

- Fully Completed Application Form on DPR
- Signed Mortgage Application Declaration/Fee Declaration
- Valuation fee (including £125 application fee). Please refer to our [Valuation Fee Scale](#)

Employed

- 1 Months most recent Bank Statement for all personal current Accounts held
- 3 Months Payslips

Self Employed

- 1 Months most recent Bank Statement for all personal current Accounts held
- 3 Months' Bank Statements for all business current Accounts (6 months if only 1 years Accounts)
- SA302's & Tax Calculations with corresponding Tax Overviews as proof of income for the last 3 years



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Ad-hoc packaging requirements

- If applicant has any other properties whatsoever, mortgaged or unencumbered (BTL/resi/holiday home) – **completed Property Schedule is required.**
- **Proof of retirement income is required** when applicant is within 10 years of desired retirement age at the time of application.
- **Proof of rental payment covering 12 months where applicable.** Bank statements are required where Tenancy is not via a Professional Letting Agent or Private Landlord's reference. A reference alone is acceptable where Tenancy is managed by Letting Agent.
- **Proof of mortgage payments**, covering 12 months, where applicable
- Proof of Deposit.
- **Three Year's Proof of Residency** if the applicant is not on Voters Roll.
- LMS declaration form.
- **Consent to Mortgage form** is required when there will be any persons residing in the property on completion age 17 or over.
- BTL Supplementary Declaration.



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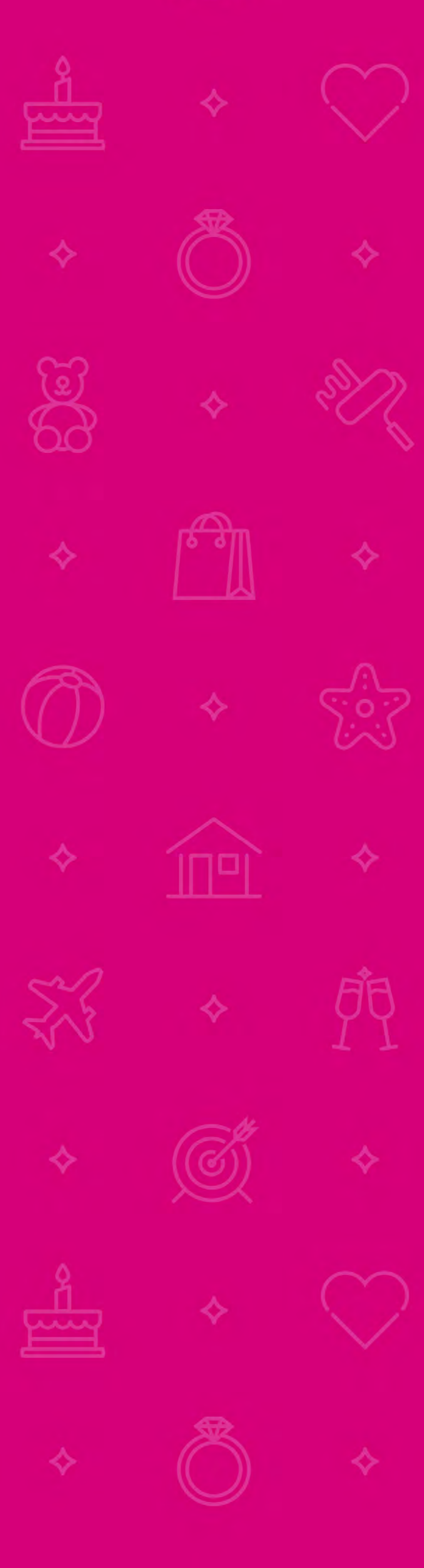
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